GUYANA MARKETING CORPORATION

ANNUAL REPORT 2013

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Mission Statement:

Facilitating and coordinating the development of quality non-traditional agricultural produce for export.

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EXECUTIVE SUMMARY

Non-traditional agricultural commodities exports for the year totaled 12,701 MT valued at G$1.4 billion or US$ 6.9 million, an increase in export volume of 14% from 2012. Of the total exports, 581Mt or 5% (was exported by air representing a 22% increase from 2012. Additionally, 12,120 Mt or 95% was exported by sea reflecting a 13% increase from last year.

The Guyana Shop has celebrated its first anniversary, since being re-commissioned, on October 18, 2012. As the year started, more emphasis was placed on advertisements through the electronic and printed media. The Guyana Shop co-sponsored television and radio programs, and used the printed media to make the public aware of its existence.

The Marketing Information Centre maintained its export brokerage service and prepared 267 export documents; provided market facilitation and information dissemination services to numerous stakeholders; and provided bio-terrorism registration via the US Food & Drug Administration to nineteen (19) exporters of food products to USA.

The Marketing Information Centre collected, stored and analysed export, production and price data for non-traditional agricultural commodities, thereby, providing pertinent information to the policy makers and other relevant stakeholders. In 2013, GMC collaborated with FAO to execute the various stages of the TCP Project entitled "Support for the enhancement of the National Agriculture Market Information System in Guyana" (TCP/GUY/3401) with a budget of USD 121,000. There were several consultations and workshops held, a new web based database was designed and there was partial development of a survey design for production data collection.

GMC continued to provide suitable facilities for the packaging of commodities for export, for the year 2013 Central Packaging Facility processed 270 MT of produce, shipped to USA, Barbados, Antigua, St. Maarten and Suriname. While Parika Agro Packaging Facility processed 73 MT of produce shipped to Barbados. The Packhouse recorded a total of one hundred and three shipments (103) – ninety-two (92) by air and eleven (11) by sea.

Agro-processors are of paramount importance to the expansion of the value-added industry in agriculture. During the year 2013, the Guyana Marketing Corporation maintained its strong relationship with agro-processors. The corporation continued to provide technical assistance to Agro- processors, aid in the development of their product labels, provided assistance in the sourcing of packaging materials, created market linkages among others. The Guyana shop continued to be the platform which enabled small Agro-processors to launch into the market.

Notably, in 2013, a meeting and several visits were organized by the Agri- Business Development Officer involving Mr. Taufeek Ali; Managing Director of Packaging Center (Trinidad) Ltd and Agro- processors who utilize plastic bags. Thirteen Agro- processors attended the initial meeting which was held on January 30^{th} 2013. During the meeting Mr. Ali explained the different products that are offered for sale by Packaging Center to the participants.

The GMC's Market and Enterprise Information System is the primary means of disseminating market information. It provides an electronic database with information for producers, buyers and other interested stakeholders. It provides vital information on production, marketing, price and much more.

Nizam Hassan

General Manager

INTRODUCTION

Guyana Marketing Corporation (GMC) is a government corporation established under section 46 of the Public Corporations Act, Cap 19:05 of the Laws of Guyana. The Corporation has been working assiduously over the years to promote the development and export of Guyana's non-traditional agricultural products to Regional and Extra Regional markets.

The Guyana Marketing Corporation (GMC) is the marketing arm of the country's Ministry of Agriculture. It is primarily responsible for enabling the growth and development of the fresh and processed products sector. Additionally, it is tasked with promoting the expansion of agri-business investment throughout Guyana, with emphasis on maximizing exports.

The country's progression towards a more diversified agriculture sector has seen the role of GMC evolve from a 'facilitator' to an active player at all levels of the production and marketing chain enabling vital linkages between producers and exporters. Whilst simultaneously, promoting agri-business investment opportunities that exist in the non-traditional crops sector (all crops, with the exception of rice and sugar).

GMC's Key Functions

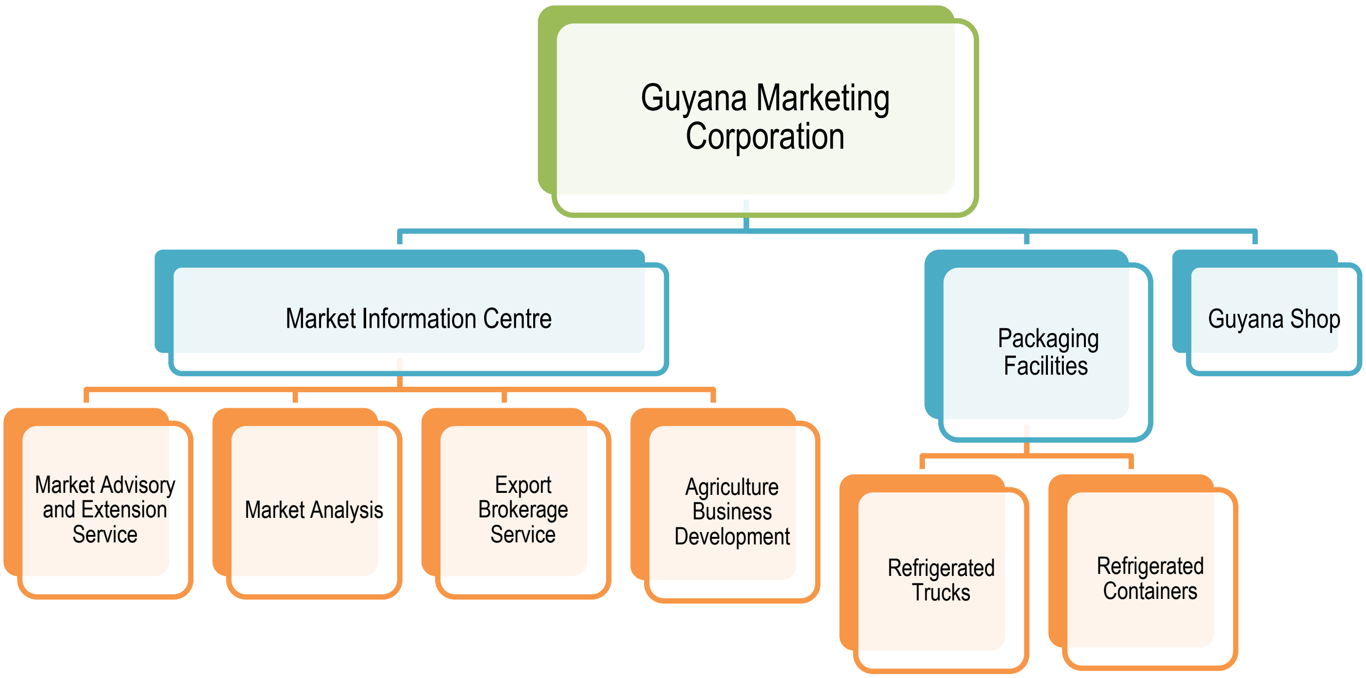
The agency assists farmers, exporters, agro processors and other important stakeholders within non-traditional agricultural sector with technical advice, assistance for sourcing supplies, harvesting, cleaning, and facilitating logistical arrangements for exports. GMC also provides the Government of Guyana with recommendations on domestic agricultural policy and measures to increase and expand regional and international exports.

Organizational Structure of GMC

Within GMC there are several departments which work together in order to effectively and efficiently achieve the corporation's mandate. These departments include:

- Market Information Centre
- Packaging Facilities
- Guyana Shop
- Administration/Accounts

Functional Structure of GMC



MARKET INFORMATION CENTRE

The Market Information Center (MIC) is the hub of information for non-traditional agricultural commodities. It acts as the Ministry of Agriculture's Market Intelligence on non-traditional agriculture produce targeted for exports markets and to promote agro-processors for the same.

Its core activity is to provide market and marketing information to farmers, exporters, agri-business investors and the promotion of Guyana's Non Traditional Agricultural commodities.

The Marketing Information Centre functions in several capacities including:

1. Gathering and disseminating market information
2. Identifying and promoting the economic potential of new non-traditional agricultural products, based on the competitive advantages of Guyana.
3. Collaborating with agencies such as NAREI, Plant Health/Quarantine, Pesticides Board, etc., to have challenges in farming communities addressed more effectively.
4. Providing support to potential investors – regionally and extra-regionally – who desire to invest in Guyana.
5. Training of farmers in areas of post harvest handling, pricing, packaging and labelling, and good agricultural practices etc.

1. Market Advisory

Market facilitation and information dissemination

During 2013, the MIC continued to provide market information to the stakeholders it serves. These included; farmers, Agro- processors, Exporters, Researchers, both private and public agencies locally and overseas.

Linkages were created with several stakeholders. These included

Farmers ⟷ Exporters

Farmers ⟷ Agro- processors

Figure 2: Marketing Officer attending to a client

BOX 1:

Success Story: Market Linkages

The Marketing Officers facilitated visits with Mr. Lois Lark; Dominican Investor and coconut farmers in the Pomeroon. As a result of this market facilitation between the exporter and GMC, the exportation of coconuts commenced in 2013.

Figure 1: Three of GMC's Services Brochures

2. Promotion

Trade Fairs/ Expositions

The Guyana Marketing Corporation organized various expositions during 2013. Through the Guyana shop several promotion events were held to sensitize the general public about its functions. In addition, the many value added products that are derived from some of the local agricultural commodities were also promoted. Some commodities that were targeted for the Expositions included:

a) Coconut
b) Honey
c) Pineapple
d) Cassava

Figure 3: Pineapple Festival

The activities that were held exclusively by the Corporation included:

- Coconut Exposition - this exposition was held outside of the Guyana Shop. This event was supported by producers of value added products in Guyana.
- The Guyana Shop Anniversary - the Guyana shop celebrated its first anniversary in October 2013. A mini exposition was held and involved participation from producers whose products are shelved in the Guyana Shop. This activity was also held outside its doors at its Robb and Alexander Street Location.
- Emancipation Day Fair

Figure 4: Honey Exposition

In addition, the Corporation also collaborated with the Inter - American Institute for Co-operation on Agriculture (IICA) and

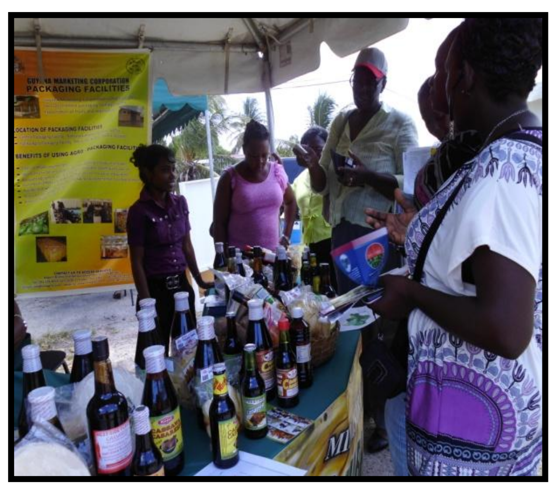


Figure 5: NAREI Open Day

organized two exhibitions. These were:

- Honey Exposition
- Pineapple Festival.

Figure 6: GMC's Booth at CWA 2013

Moreover, the Corporation actively participated in trade shows that were held in several regions of the country ranging from regions two to regions nine. These included

- World Food Day celebration at the National Agriculture Research Extension Institute (NAREI)
- MMA Open Day.
- Rupununi Christmas Fair
- Essequibo Nights
- International Food & Drink Fest
- Health Fairs which were organized by the Ministry of Health in regions four and five.
- Linden Expo 2013
- Caribbean Week of Agriculture Exhibition and Tradeshow

Agro-Marketer Newsletter

Agro-Marketer Newsletter

DECEMBER MONTH EDITION 2013

GMC STAGES SENSATIONAL PINEAPPLE FESTIVAL

The Guyana Marketing Corporation (GMC) continues to pave the way for the continued development of the local Agro-Processing Industry. This was evident with the staging of its Pineapple Festival outside the doors of its Guyana Shop. This event was the brainchild of the Ministry of Agriculture in collaboration with the Inter-American Institute for Cooperation on Agriculture (IICA) and sought to promote the diversity of this mouth watering fruit that's widely available right here in Guyana. Throughout this festival which attracted the attendance of hundreds of various patrons, witnessed a celebration of Pineapple. Con't on Pg.

GMC TAKES GUYANA SHOP TO RUPUNUNI - LETHEM

The Guyana Marketing Corporation by way of its Guyana Shop participated in the recently concluded Rupununi Christmas Fair staged on the 21/12/2013. This fair was organized by the Kanuku Mountain Community Group and was held at the Latham Market. Organizers of the fair intended to showcase traditionally preserved foods, therapeutic preparations and handicrafts. Food products as well as fresh fruits and vegetables were also on sale and display. The objective of the fair according to organizers was to establish new markets for participants particularly those who apply modern techniques to process indigenous foods and material. Some of these Groups included the Shulinab Woman's Group, Rock View Community Group, etc. Con't on Pg.

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About this Newsletter

This newsletter is a bimonthly bulletin of the Guyana Marketing Corporation. It provides information and market intelligence in non- traditional agricultural produce for the local and export markets. The newsletter is aimed at strengthening the information base of our farmers, agribusinesses and other stakeholders.

Increasing the Export of Non-Traditional Agriculture Produce

Figure 7: Extract of the Agro Marketer Newsletter

Five volumes of the third Issue of the GMC Agro-Marketer Newsletter were published electronically during the reporting year. This newsletter is another initiative taken by GMC to sensitize the general public of the various undertakings of the company. The quarterly newsletters provided a brief publication of the events and news of the Corporation for 2013.

3. Market Extension

Figure 8: Field Visit

Figure 9: -Field Visit

Figure 10: Field Visit

Several field visits were conducted in across the various regions in Guyana during 2013. These included visits to farms and agro-processing Industries. The visits to the farms were aimed at updating the production database, creating market linkages between exporters, potential exporters and farmers.

Conversely, the visits to the agro- processing Industries were done to create market linkages between exporters and Agro- processors, strengthen relationship between the Agro-processors and GMC and to assist the Agro-processors in improving the marketability of their products.

BOX 2

Field visits were made to the following areas:

1. ***Mabaruma***
2. ***Baranabo***
3. ***White Creek***
4. ***Kamwatta***
5. ***Suddie***
6. ***Charity***
7. ***Jacklow***
8. ***Dartmouth***
9. ***Grant Bush***
10. ***Mascondia***
11. ***Winsor Castle***
12. ***Golden Fleece***
13. ***Canal # 1***
14. ***Canal # 2***
15. ***Parika Backdam***
16. ***Namerick***
17. ***Den Amstel***
18. ***Mocha Arcadia***
19. ***Herstelling***
20. ***Laluni***
21. ***Kuru kuru,***
22. ***Lusignan***
23. ***Victoria***
24. ***Soesdyke/Linden Highway***
25. ***Bath Settlement***
26. ***Rosignol***
27. ***Black Bush Polder***
28. ***Crabwood Creek***
29. ***Linden***
30. ***Coomacka***

4. Agriculture Market Information System

The Agriculture Market Information System (AMIS) is managed by the Guyana Marketing Corporation (GMC), the marketing agency within the Ministry of Agriculture.

Although this service was officially launched in June 2009, the Ministry of Agriculture, through the Guyana Marketing Corporation has been maintaining various aspects of an agricultural marketing system for over two decades.

There are several components that make up the Agriculture Market Information System. These components include:

A. PRICE COLLECTION – Wholesale, retail and farm-gate prices of agricultural commodities are collected from seven markets in Regions 1, 3, 4, and 5 daily or weekly depending on the market operation and major market days. This price information is stored in the ***FAO AgriMarket Software*** from where it can be retrieved for reporting or dissemination purposes. Excel is also used to produce graphs and charts for reporting purposes.

Guyana Marketing Corporation maintains a record of prices of agricultural commodities from as far back as 2004 and is widely used for analysis as well as to provide historical price trends for exporters.

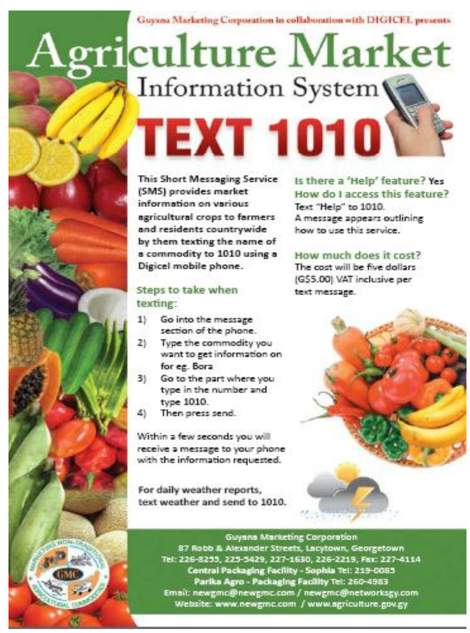

Figure 11: AMIS Flyer

B. AMIS - This is a SMS service that is used by exporters, farmers and even consumers for accessing current agricultural commodity prices by sending a text message to the Agriculture Market Information Service. The service is managed by MOA/GMC through DIGICEL.

In 2013, there have been **130 updates** done by the Guyana Marketing Corporation.

C. CROP DATABASE - This is a database which stores and retrieves data relevant to a farm's production. Farmer details and crop details are recorded. There is also the monitoring and forecasting of crops available by producer, location and quantity produced. The Marketing officers gather farm and farmer data for this system through field visits, outreaches and telephone conversations with farmers.

D. COLLECTION OF EXPORT DATA - Collection and monitoring of exports of non-traditional agricultural commodities. This is used to observe trends of export from Guyana to regional and extra-regional markets. Information on the types and quantities of agricultural commodities is collected from the Guyana Revenue Authority, Caribbean Airlines, Plant Quarantine and GMC's Packaging Facilities as well as from individual exporters with whom we have developed relationships over time.

5. Export Brokerage Service

The corporation has maintained its export brokerage service to farmers, exporters and agro-processors. During 2013, two hundred and sixty seven (267) documents were prepared and processed. Of this figure, 71.5 % (191) were for fruits and vegetables, while approximately 6% (16) of the documents were for the exportation of seafood and the remaining 22.5% (60) documents were for the exportation of other commodities such as, jewelry and leather craft.

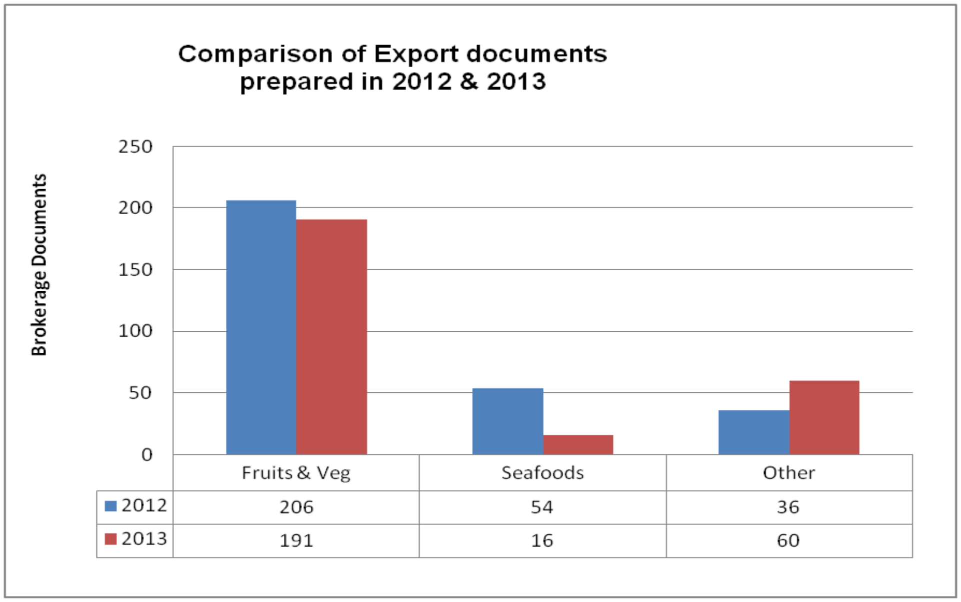

Figure 12: Comparison of Export Documents that were prepared in 2012 vs 2013

A comparative analysis of the export documents that was prepared in 2012 and 2013 revealed that there was a 7.5 % overall decrease in the use of the service.

In 2013, seafood contributed greatly to the decrease in the number of brokerage documents when compared to 2012. Conversely, there was an increase in the quantities of documents that comprise of leather craft and jewelry in 2013 when compared to 2012.

During the latter part of 2013, the Guyana Revenue Authority increased its efficiency and is now requesting two C72 forms rather than four.

6. Market and Enterprise Information System

The website is the primary means of disseminating market information. This provides an electronic database with information for producers, buyers and other interested stakeholders. It provides vital information on production, marketing, price and much more information.

Figure 13: Screenshot of GMC Market and Enterprise Information System

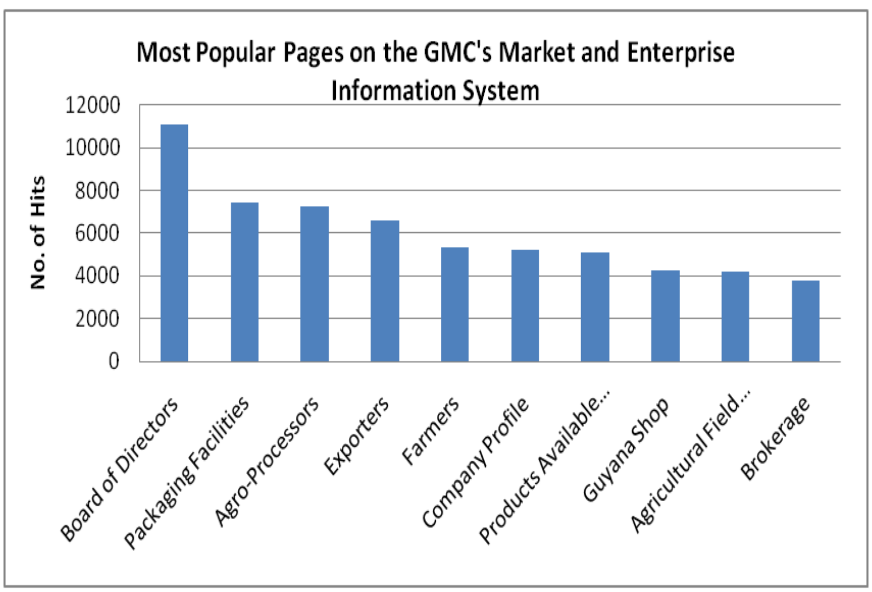

Figure 14

In 2013, clients continued to use the Market and Enterprise Information System as a means of accessing information about the Guyana Marketing Corporation. All services provided by GMC and more can be found there, for example, Brokerage, Market analysis, Agri-business development, Cold storage facility, Market extension moreover we offer updates on daily prices etc. Additionally, GMC's staff referred clients, who either came in or contacted us by telephone, to the website. The website was updated regularly; the daily price data was updated every Monday, Wednesday and Friday.

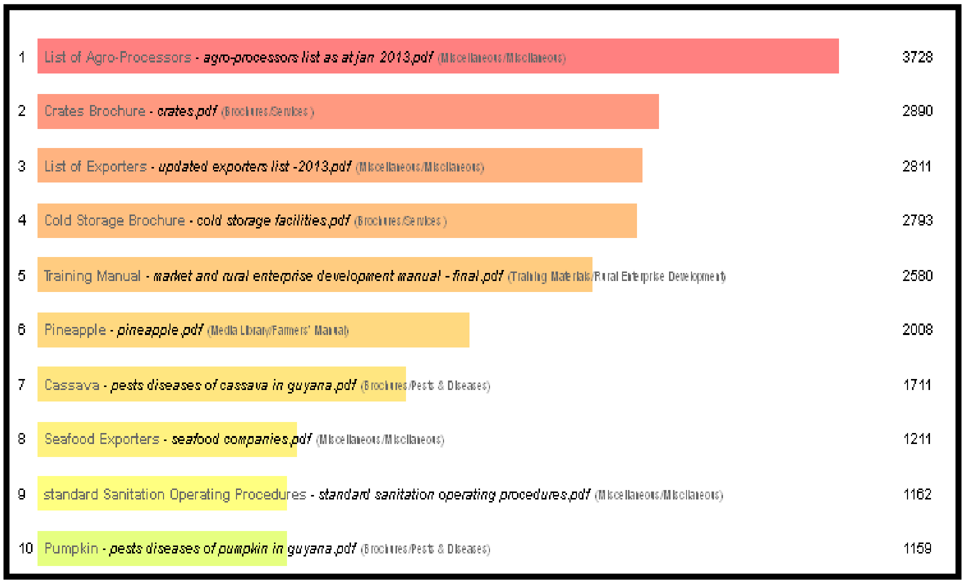

Figure 15

Online Clients were mostly interested in the Board of Directors, Packaging Facilities, Agro-Processors, Exporters and Farmers Pages (**See Figure 14**). Furthermore, the Agro-Processors' list, Crates Brochure, Exporters List were among the mostly downloaded files (**See Figure 15**).

7. Other Activities

- **US Food & Drug Administration Registration**

Nineteen (19) registrations were done for 2013 for exporters who wanted to export food products to the USA as a result of new regulations instituted by US Food & Drug Administration**.**

- **Seminars/Workshops/ Training**

The staff of the Marketing Department participated in several seminars, workshops and training exercises which were either organized by the Corporation or other agencies.

These included:

- Coconut Seminar organized by GMC and NAREI.
- Agro Processors' Forum organized by GMC
- Workshop on Food Safety Risk Analysis that wa**s** coordinated by the Ministry of Health through the Food and Drug Administration.
- Cost of Production workshop hosted by the Guyana Office of the Inter-American Institute for Cooperation on Agriculture (IICA)
- Writeshop to prepare the Proposal for Global Agriculture and Food Security Fund for Guyana
- Supply Chain Management Workshop that was organized by Empretec Guyana. During the workshop participants were exposed to the concept of Supply Chain management which involves the implementation of cross-functional relationships with key customers of a product or service. The workshop focused on the improvements in performance from better management of key relationship within the Supply Chain.
- Better Process Control School which was jointly organized by the Ministry of Health and the Ministry of Agriculture

  Three Marketing Officers participated and successfully completed the first ever Better Process Control School offered in Guyana. This four-day agro-processing training seminar was aimed at equipping local agro- processors and manufacturers with the relevant knowledge to better satisfy the export food standards for agro-processed products.

The training sessions were held at the Regency Hotel from February 18^{th} -21^{st}, 2013. Moreover, the Better Process Control School provided practical application of the United States Food and Drug Administration education requirements for hermetically sealed low acid (food that have natural pH of 4.6 or below) and acidified foods that are marketed in the United States.

AGRICULTURE BUSINESS DEVELOPMENT

During the year 2013, the Guyana Marketing Corporation maintained its strong relationship with agro-processors. The corporation continued to provide technical assistance to Agro- processors, aid in the development of their product labels, provided assistance in the sourcing of packaging materials, created market linkages among others. The Guyana shop continues to be the platform which enabled small Agro-processors to launch into the market.

1. Consultation with Agro- processors

In 2013, discussions were held with Agro- processors. Advice was given to both prospective and existing Agro- processors.

In terms of the prospective Agro- processors, the guidelines for the establishment of an Agro- processing Industry, sourcing of packaging materials, raw materials and preparation of labels constituted the main consultation exercises. In relation to existing Agro- processors, consultations were mainly in the form of sourcing packaging materials, improvements of product presentation and market linkages.

Assistance with Packaging Materials and Labels for agro processors

During 2013, the Guyana Marketing Corporation continued to work closely with agro-processors in the area of packaging and labeling of their products. The corporation organized meetings with both local and foreign suppliers of Packaging Materials.

Notably, in January 2013, a meeting and several visits were organized by the Agri- Business Development Officer involving Mr. Taufeek Ali; Managing Director of Packaging Center (Trinidad) Ltd and Agro-processors who utilize plastic bags. Thirteen Agro- processors attended the initial meeting which was held on January 30th 2013. During the meeting Mr. Ali explained the different products that are offered for sale by Packaging Center to the participants.

At the end of the meeting, visits were scheduled between Mr. Ali and three participants who attended the initial meeting at their place of business. These included Juice Power, Guyana School of Agriculture and the Mangrove Women's Group.

Emanating from the meeting and ongoing communication with Packaging Center (Trinidad) Limited is the receipt of samples of packaging materials which are continually being used as samples for both prospective and existing Agro- processors. In addition, linkages are continually being created with Packaging Center (Trinidad) Ltd and Agro-processors.

Locally, the Corporation has also engaged several local suppliers of packaging materials. Brochures and samples of packaging materials from the suppliers were also given to Agro- processors.

Further, new and emerging agro-processors in particular, continue to benefit from technical advice in relation to the preparation of labels for their products.

2. Updating of GMC's Agro- processors Database

During the year 2013, the contact information for several agro-processors was added to the Agro processors' database. These agro-processors encompassed processors of coconut oil, savory and sweet snacks among others. This included the product information for Lois' Extra Virgin Coconut Oil. In addition, the database was continuously updated during 2013.

3. Visits to Agro-processing Establishments

During 2013, a visit was conducted at Jet's Enterprise. The aim of the visit was to identify areas of business operations within the industry that can be recommended for improvements and provide necessary assistance to the respective business.

Notably, during the visit it was explained that the genesis of the business was with the production of Noni Drink. Currently, this business is producing a range of fruit juices and concentrates.

In terms of the marketing of Jet's Enterprise Products, it was reported that Jet's products are sold at various supermarkets and retail outlets.

BOX 3

Success Story: Improved Product Packaging

Currently, the Guyana School of Agriculture; one of the beneficiaries of the initial meeting with the Managing Director of Packaging Center (Trinidad) has improved their porridge mix product package and is currently utilizing the stand- up pouches; an improvement from the plastic bags which was used initially.

Before

After

Notably, the beverages are sold in quantities ranging from 250 to 3785 mls (one gallon).

4. Creation of Linkages

The Guyana Shop continues to be the platform through which new and established Agro- processors' products were marketed. In addition, the Market Enterprise and Information System (website) also provides information on Agro- processors' products and contact information.

Further, through the Corporation's participation in local trade shows, exhibition and events that were held solely by the Corporation and in collaboration with the Inter- (IICA), Agro-processors products were showcased and promoted either directly or indirectly.

In addition, the corporation also created linkages with a local business consultant and Agro- processors to further aid in the marketing of their products. This linkage took the form of a formal introduction of the Consultant to the Agro- processors.

As a result of ongoing discussions with several Agro- processors, they were able to be licensed with the Food and Drugs Department. This has paved the way for the shelving of these Agro- processors' products in the Guyana Shop and other retail outlets. On this note mention must be made of Mr. Gordon Hunte; proprietor of *'The Red Basket' and* Ms. Onisha Cameroon; producer of "*Camie's Salted Beef."*

BOX 4

Success Story: Promoting Business Development

A meeting was held with Ms. Onisha Cameroon on February 4th 2013. During the meeting the Agro- processor stated that she is producing and marketing salted beef to mainly villagers from Haslington and neighbouring villages. It was further noted that her product is usually sold in a plastic bag without any label. Further her business is not licensed.

Discussions were centered on the use of an improved packaging material with the necessary labels. Ms. Cameroon was informed that a number of options can be considered which included the use of vacuum plastic bags, the use of primary and secondary packages among others. Further, the need for her business to be registered by the Deeds Registry, the Guyana Revenue Authority to secure a Taxpayers Identification Number (TIN) Certificate and the Ministry of Health to obtain a Certificate of and Food and Drugs department was also underscored.

As a result of consultations with the Guyana Marketing Corporation, Ms. Cameroon was able to secure her necessary licenses and is currently supplying the Guyana Shop with salt beef.

PRICE, PRODUCTION AND EXPORTS ANALYSIS

Market Analysis provides vital information about prices, production, and exports to determine the attractiveness and dynamics of non-traditional agricultural commodities in the domestic and international markets. Market Analysts collect, monitor and analyze the various economic value added activities within the sector as it relates to price movements, export trends and production levels for non-traditional agricultural commodities, thereby providing useful information for policymakers and other relevant stakeholders.

A. Price Analysis

i. Vegetables

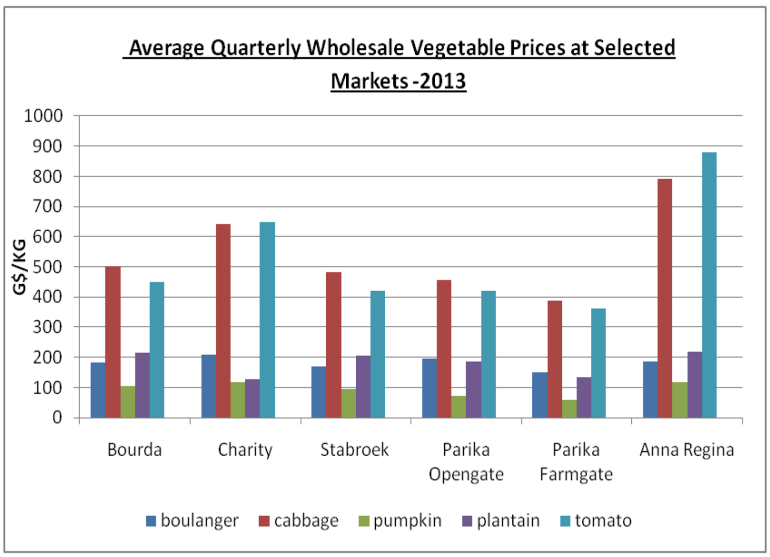

Figure 16

There was also a general reduction in vegetable prices at ***Bourda market***. This was led by decreases in the prices of carrot and squash which both fell by 26%. Though most of the other vegetable prices have reduced, these were fairly marginal.

On the other hand, the average wholesale price of vegetables increased at ***Charity market*** over the period 2012-2013. Notably, the biggest increases were evident in the prices of boulanger (20%), poi (55%) and pak choi (23%). There were some relatively significant reductions at the same market in the prices of ochro, squash and plantain which fell by 42%, 28% and 35% respectively.

The most significant price reductions at ***Parika Farmgate market*** were evident in squash (29%), corilla (27%) and carrot (25%). All other prices have remained relatively stable.

Generally, there was a downward trend exhibited in the prices of vegetables at ***Parika Opengate market***. Notably, there were significant decreases in the prices of squash (25%), corilla (22%), poi (34%) and carrot (32%). Additionally, there was a 30% increase in the price of boulanger.

The general price trend at ***Stabroek market*** was similar to that of the other markets. The most notable reduction was evident in the price of squash which fell by 28% while the other vegetable prices remained fairly stable.

ii. Fruits

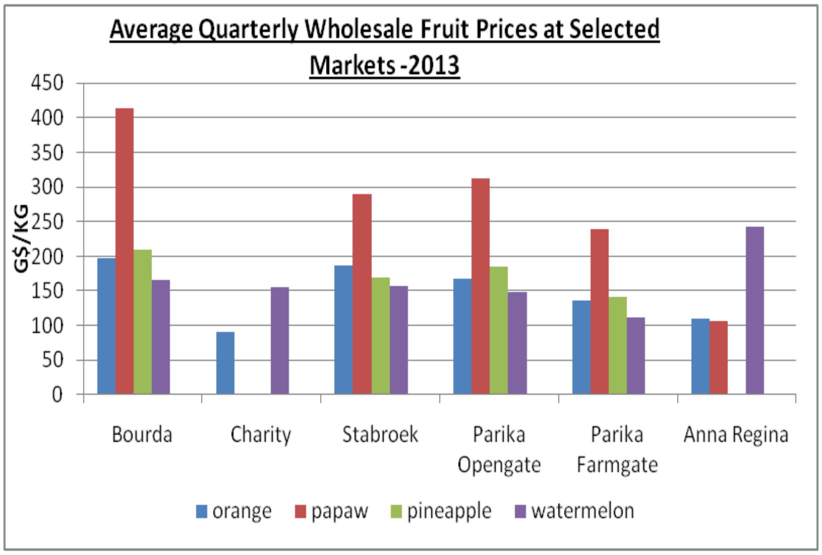

Figure 17

The average wholesale price of fruits at ***Bourda market*** has generally declined. The most outstanding decline was evident in the price of long lime (26%) while there was significant increase in the price of apple banana (20%), whereas, all other fruit prices remained stable.

There was an upward trend evident in the prices of fruits at ***Charity market***. Notably, the prices of cayenne banana, sour fig banana and lemon have increased by 28%, 50% and 69% respectively. Furthermore, there was a notable reduction in the prices of orange (45%) and passion fruit (28%).

Most of the fruit prices fell at ***Parika Farmgate market*** with the major ones being papaw (25%) and breadfruit (27%). Nevertheless, there were significant increases in the prices of sour fig banana (68%), pineapples (24%) and sapodilla (27%).

Fruit prices at ***Parika Opengate market*** have also evidently decreased relative to last year's prices. There were notable decreases in the prices of round lime (32%) and breadfruit (45%), whereas, there were significant increases in the prices of sour fig banana (60%) and sapodilla (43%).

Overall, the fruit prices have exhibited a mixed trend at ***Stabroek market***. The biggest increases were recorded for cayenne and sweet fig banana (32%), apple banana (24%) and mamey (21 %). However, there were major reductions in the prices of sour fig banana (25%) and long lime (28%).

iii. Seasoning

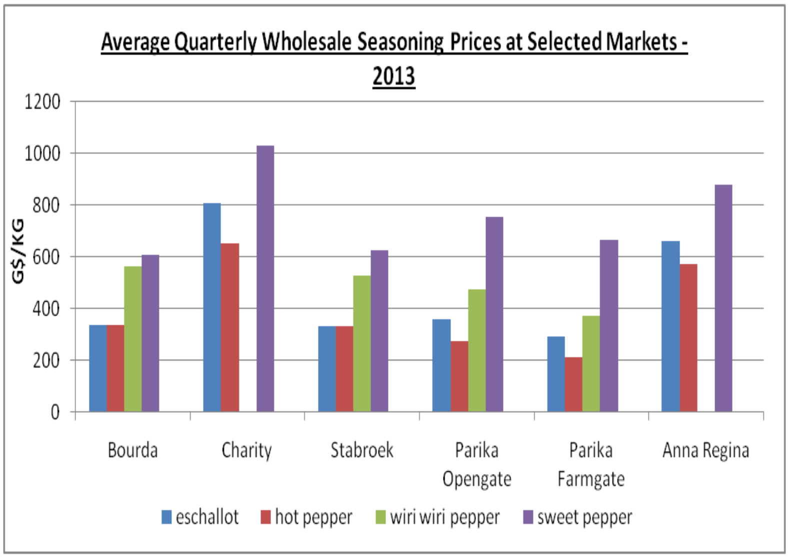

Figure 18

The average wholesale price of seasonings fell at ***Bourda market***. The major price decreases over the period 2012-2013 were for eschallot (24%), scallion (27%), hot pepper (38%), wiri wiri pepper (42%) and sweet pepper (21%). Seasoning prices have also increased at ***Charity market.*** This was led by eschallot price which increased significantly by 40% and sweet pepper (31%). All other seasoning prices remained fairly stable at this market.

At ***Parika Farmgate market***, the price of seasonings also fell. The most significant reductions were that of eschallot (32%), scallion (60%), celery (20%), hot pepper and wiri wiri pepper (48%).

There were generally reductions in the prices of seasonings at **Parika Opengate market**. The greatest decreases were in the prices of eschallot (28%), scallion (55%), hot pepper (44%), wiri wiri pepper (47%) and celery (20%).

Generally, the prices of seasoning fell at **Stabroek market.** Notably, there were reductions in the prices of eschallot (25%), scallion (22%), hot pepper (35%) and wiri wiri pepper (45%). There was also a notable increase in the price of ginger (23%).

There were mostly increases evident in the prices of seasonings at ***New Amsterdam market.*** Notably, there were increases in the prices of eschallot (27%) and sweet pepper (22%), whereas, there was a major reduction of 21% in the price of wiri wiri pepper.

iv. Root Crops

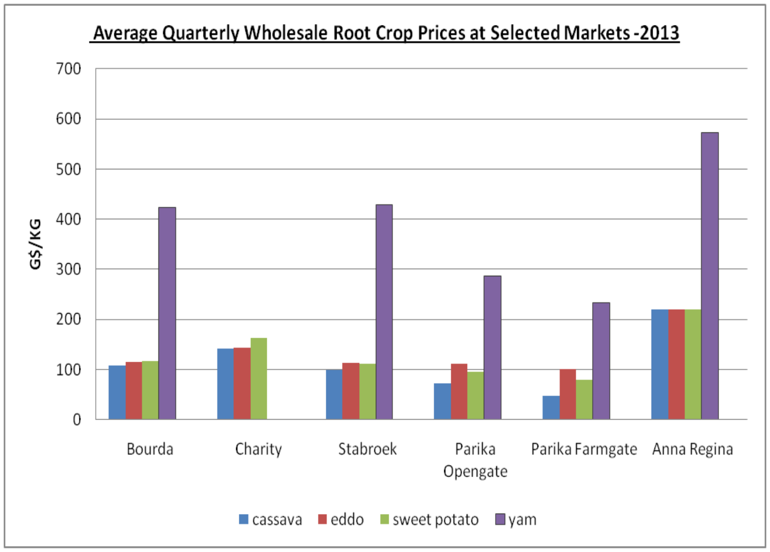

Figure 19

Root crop prices have also increased at ***Bourda market*** when compared to 2012 prices with the most notable increase evident in the price of eddo (20%). There was also a 41% reduction in the price of cassava. The prices of the other root crops under review have remained relatively stable.

Of the root crops under review at ***Charity market***, there was a major reduction in the price of cassava which fell by 23% when compared to the prices recorded for 2012.

The prices of most root crops under review at ***Parika Farmgate market*** have decreased from 2012. There was a 64% reduction in the price of cassava while there was a 28% increase in the price of eddo.

At Parika Opengate market, there was a significant reduction of 55% in the price of cassava while there was a notable increase of 22% in the price of eddo.

At ***Stabroek market***, there was a mixed price trend for root crops. Notably, there was a 46% decrease in the price of cassava.

B. Production of Non- Traditional Agriculture Crops

The production of fruits and vegetables has generally increased. More specifically, the production of dried coconuts has increased by 36% while most of the vegetables such as tomato, bora, pumpkin, ochro, squash and cucumber have increased by significant amounts. Notably, there was a 25% decline in eddo production and increases the production of cassava and plantain.

The levels of seasoning production have increased with the most significant being that of hot pepper. There was a significant decline in the production of round lime; however, there was an increased in the supply of long limes. Furthermore, watermelon production declined as a result of the heavy rainfall which affected many of the other crop farmers.

Farmers were significantly affected by both heavy rainfall and dry weather conditions. However, farmers have been able to ensure that there is a fair supply of commodities on the local market and for the export market. Nevertheless, the Ministry of Agriculture will continue to focus on climate smart agriculture production and better technology with the aim of increasing productivity.

C. Analysis of Exports

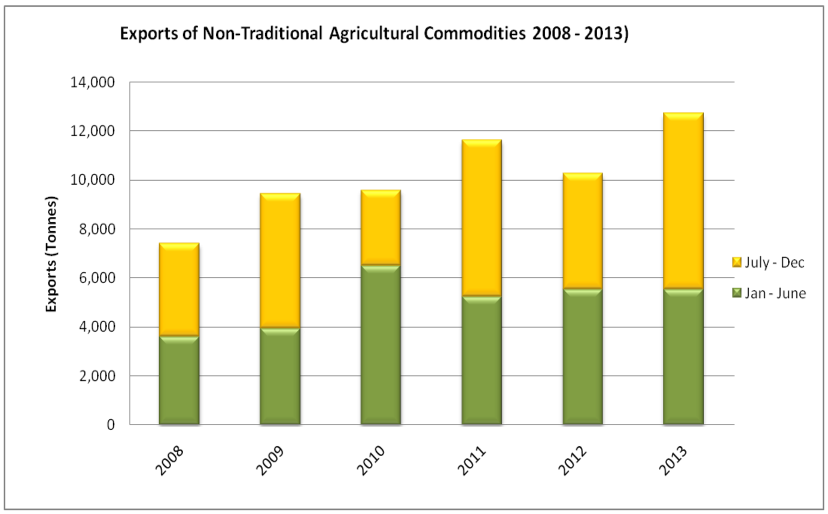

Figure 20

In 2013, Guyana's exports of non-traditional agricultural commodities have totaled 12,701 MT valued at G$1.4 billion or US$ 6.9 million, which reflects a 14% increase in exports from 2012. In 2012, exports of non-traditional agricultural commodities totaled 11,186 MT as seen in the Figure 20.

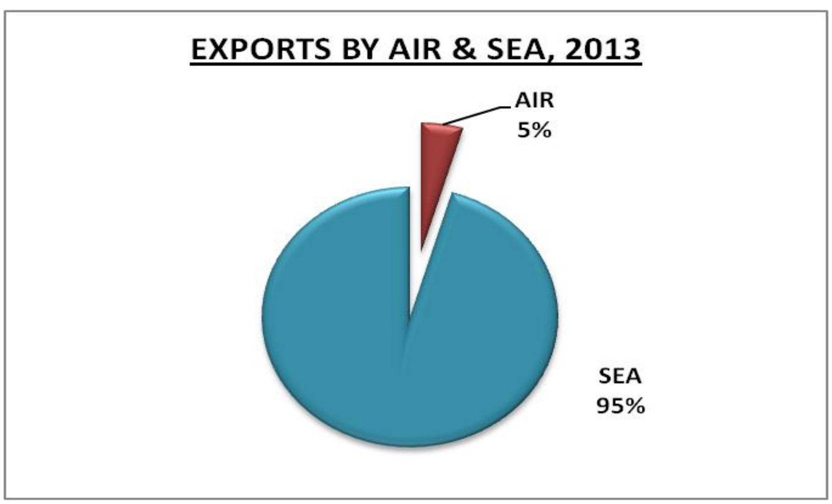

Figure 21

Of the total exports, **581Mt or 5% (see Figure 21)** was exported by air representing a 22% increase from 2012. Additionally, **12,120 Mt or 95%** (**see Figure 21**) was exported by sea reflecting a 13% increase from last year.

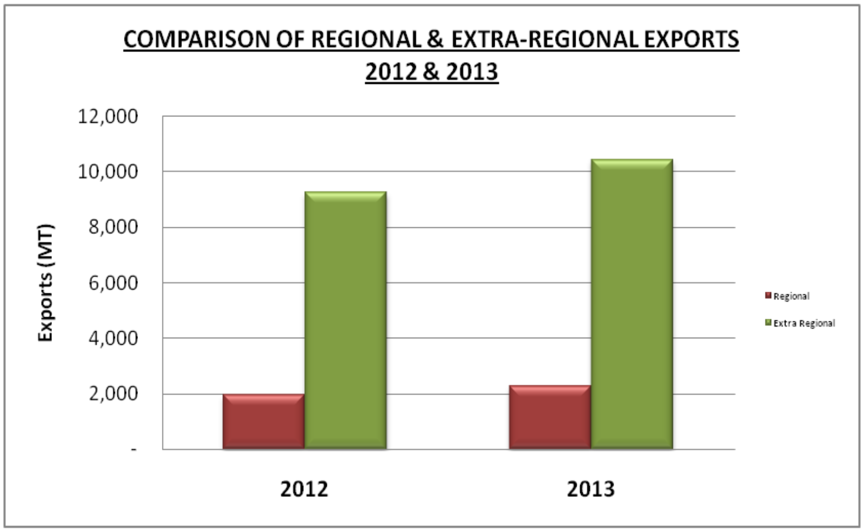

Figure 22

Regional exports accounted for **2,246 Mt and 10,454 Mt or 83 %** was exported extra-regionally.

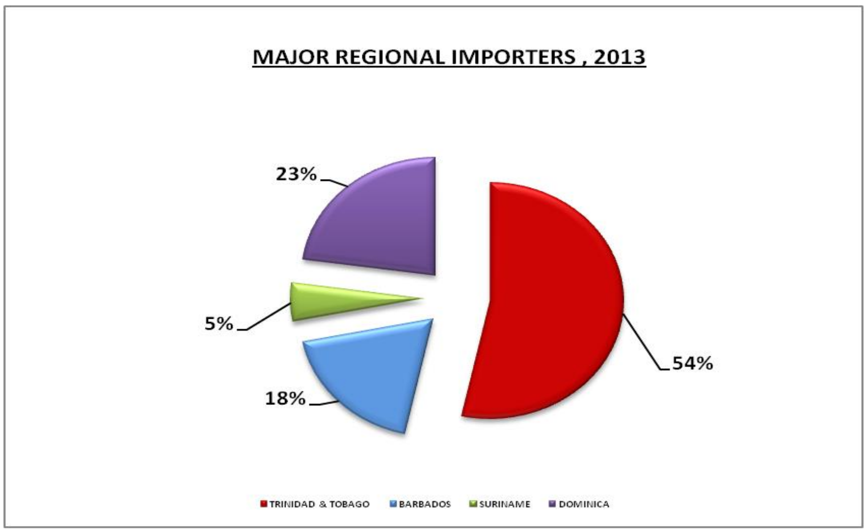

Figure 23

The major importing countries regionally were **Trinidad and Tobago** (1173 Mt), **Barbados** (404 Mt), **Dominica** (501 Mt) and **Suriname** (116 Mt).

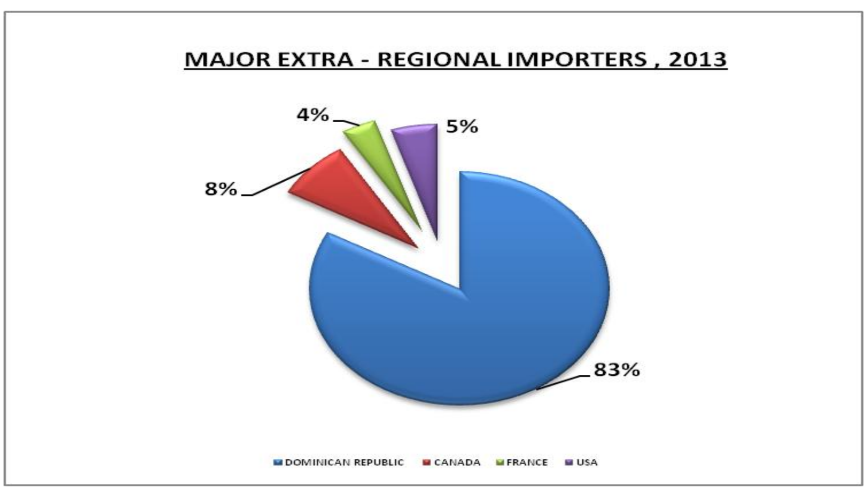

Figure 24

The major importing countries extra-regionally were **Dominican Republic** (8,666Mt), **Canada** (857 Mt), **USA** (528 Mt) and **France** (390Mt).

The major fresh commodities exported were coconut dry (10213 Mt), pumpkin (146 Mt), mango (163 Mt), watermelon (116 Mt) and eddo (89 Mt) **while the major processed commodities exported** were copra (755 Mt), heart of palm (386 Mt), coconut crude oil (289 Mt), coconut water (94 Mt) and copra meal (61 Mt).

A total of forty (40) fresh products and twenty (20) types of processed products were exported for 2013.

PACKAGING FACILITIES

The Packaging Facilities were established to ensure traceability and the correct monitoring of fruit and vegetables being exported from Guyana. The Central Packaging Facility and Parika Agro-Packaging Facility are the only two approved Packaging Facilities for fruits and vegetables in Guyana. The packaging houses facilitate the processing of fresh fruits and vegetables to Barbados, Antigua, Trinidad and St. Lucia; as stipulated by the protocols that all produce from Guyana to these countries must be processed at the approved Packaging Facilities

Figure 25: Central Packaging Facility located in the National Exhibition Complex, Sophia

Figure 26: Parika Agro Packaging Facility located in Parika (behind the NDC)

Operation

The two packaging facilities have equipment used for washing, drying and sanitizing and cooling (cold storage and refrigerated trucks). Furthermore, the facilities are opened daily on a daily basis. Priority for the use of the facilities is given to exporters who would like to export to the four countries that have protocol arrangements with Guyana. Additionally, the Parika Agro Packaging Facility has a wharf that is readily available to farmers. This wharf is also called “the farmers walkway”.

Services Offered at the Packaging Facilities

The services available to exporters are as follows:

- Refrigerated Containers (both Packaging facility is equipped with two 40ft containers)
- Refrigerated Trucking Service

- Rental of Plastic Crates to farmers and exporters

Performance of the Facilities for 2013

Central Packaging Facility

For the year 2013, the Central Packaging Facility processed a total of 270,271 kgs of produce, which was shipped to USA, Barbados, Canada, Antigua, St Maarten and Suriname. The Packhouse recorded a total of one hundred and three shipments (103) – ninety-two (92) by air and eleven (11) by sea.

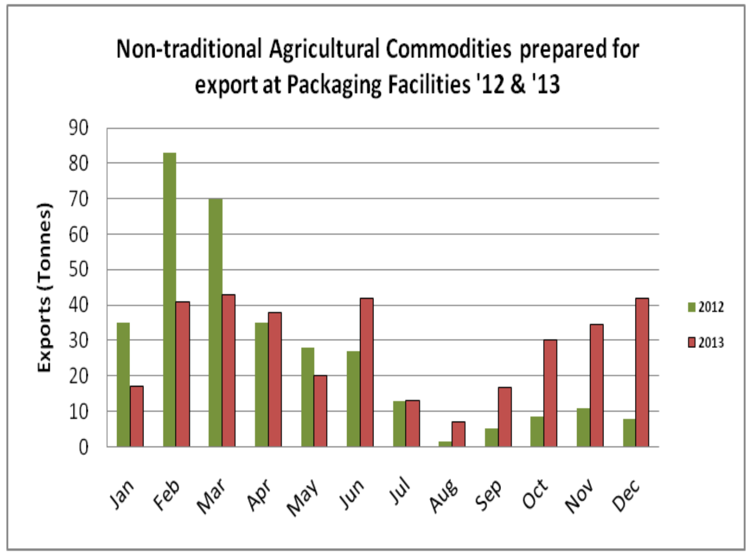

Figure 27

Parika Agro Packaging Facility

Parika Agro Packaging Facility processed a total of 72,793kgs of produce, which was shipped to Barbados. The Packhouse recorded a total of fourteen (14) shipments, ten (10) by air and four (4) by sea.

Figure 28: Refrigerated Container

Refrigerated Containers

In 2013, the cold- storage containers have been used eight (8) times.

Refrigerated Trucking Service

Figure 29: Refrigeated Truck

To maintain the cold chain (keep the produce as cool as possible) for fruits and vegetables especially when it is being transported is the use of Refrigerated Trucks. Guyana Marketing Corporation has six (6) refrigerated trucks that are available for use in the maintenance of the cold chain. In 2013 these trucks were used 39 times.

Figure 30: Agricultural Field Crates

Field Crates

Exporters utilized the leasing of crates for better post harvest handling. In 2013, the crates were used.

Packaging Facility General Observations and Activities

- Generally there was great improvement in the quality of the fruits and vegetables exported.
- There has been continuous visits from Consultants through NAREI, MOA, CHF and other organisations
- Prospective exporters, both local and overseas also visited the facilities during the year.
- Staff at the facility continued to assist exporters with the sourcing of high quality produce that are suitable for sale on the market.

BOX 4

(1) List of Exporters from Packaging Facilities in 2013

1. Ramkripaul Singh
2. Charles Anderson
3. Shigam Inc.
4. Morris Bart
5. Doodnauth Singh
6. Deonarine Singh
7. P&B Investments (Bisram Singh)
8. Atlantic seafoods
9. Karamath Ally
10. Moonasar RamJag
11. Arthur Morris
12. Basdeo Sukhu
13. Kim Hernandez
14. Sherryann Allen
15. Synergy Holdings
16. Dern Johnson
17. Rajendra Mohabir
18. Padmini Bissessar

(2) Countries produce were exported to from the Packaging Facilities

1. Barbados
2. Trinidad
3. Suriname
4. Canada
5. Antigua
6. USA
7. St Maarten

Constraints: Exporters

Exporters continued to face some difficulties. These include:

- Consistent supply of export quality and quantity of produce reduced during the year
- Lengthy time taken to processing of export documentation, in some cases at least seven days.
- Limited and inadequate air cargo space coupled with the unreliability of the air cargo service.
- For the sea transportation the timings has increased and that service is hardly used
- Exporters expressed that the rate of spoilage due to transportation is very high.

- Cancellation of Air cargo flight without adequate notice

GUYANA SHOP

The year 2013 brought much anticipated excitement to the Management and staff of the Guyana Shop. Since its reopening in October 2012, there were speculations as to how the public would react to the re-introduction of the Guyana Shop.

Figure 31: Patrons at the Guyana Shop

As the year started, more emphasis was placed on advertisements through the electronic and printed media. The Guyana Shop co-sponsored television and radio programs, and used the printed media to make the public aware of its existence.

As the first quarter progressed, the Guyana Shop began its in-house activities. Promotions were held commemorate the National and religious holidays. Customers were treated to tasting and sampling of various sweet meats that reflected the holidays. A major contributor to these activities was NAMILCO, who continued its support throughout the year.

Shopping bags and umbrellas were given to persons whose purchases exceeded specific amounts. Along with NAMILCO, Beverage giants Banks DIH Ltd became involved with in-house promotions. With all their promotions nationwide, the Guyana Shop was included to promote selected products (in keeping with the guidelines of the Guyana Shop's mandate).persons were given opportunities to win hampers, kitchen appliances and other gifts from purchases of sodas.

<u>ACTIVITIES</u>

The Guyana Shop was invited by Queen's College to participate in its Annual Career Fair, to exhibit traditional and non-traditional agricultural as well as agro-processed products. This exercise enhanced the students' understanding and exposed them to several objectives which included becoming aware and knowledgeable about the numerous Agro processors and activities which can be found within a career in

Agro processing in Guyana. This event was well received by the students, some of whom had keen interest in the manufacturing aspect of the products.

A delegation from neighboring Suriname visited the Guyana Shop during May and expressed their admiration at the diversity of the products offered. Purchases were made, as samples, for the group, with a promise to return and invest in our Agro products.

The Guyana Shop through GMC, participated in the first ever Coconut Expo. This activity saw the merging of stakeholders and producers of coconut related items. The public at large was made aware of the vast uses of the coconut. Displays ranged from bottled coconut water to ornaments and eatables. Apart from the general public, students from various schools attended and were amazed of the by-products of coconut.

The Guyana Shop was showcased in an event – A Health Fair- sponsored by the Ministry of Health, where condiments promoting good health were displayed to the general public

Also the Guyana Shop, through GMC, participated in its first Emancipation festival, dubbed “Emancipation Exhilaration”. This event highlighted the various dishes of African heritage, which were for sale to the general public. The public at large was entertained by drummers who also sang “folk songs”. Displays ranging from bottled coconut oils to ornaments and eatables were the main attraction of the day.

With the month of October being Agriculture month, and with Guyana hosting the 13th Caribbean Week of Agriculture, the Guyana Shop under the Guyana Marketing Corporation, was highlighted as a central destination point for all foreign dignitaries, showcasing the processed and manufactured products of Guyana.

On Friday October 08, 2013 the Ministry of Agriculture, through Guyana Marketing Corporation’s Guyana Shop, in collaboration with IICA (Inter-American Institute for Corporation on Agriculture) hosted a Honey Exposition where organizations and individuals who manufacture honey were invited to showcase and sell their various and distinct products. The variety included Honey combs, cakes and pastries, bees’ wax, candles, honey flavored wines, honey roasted nuts, and fish fried

Figure 32: Patrons at the Honey Exposition

with coconut chips and dipped in a honey mustard sauce. Also on showcase were equipment used in bee keeping as well as a bee hive with live bees which became a centre of attraction. Samplings of some honey products were also done.

Addresses to the public were done by Mr. Wilmot Garnett, the Representative of IICA in Guyana, and The Honorable Minister, Dr. Leslie Ramsammy, Minister of Agriculture. Both officials extended their congratulations to a successful event and reconfirmed their commitment in propelling the growth of the agricultural sector in Guyana. Mr. Garnett extended his appreciation to Guyana Marketing Corporation by announcing IICA's willingness to partner with GMC to have such an event once a month in the coming year.

Figure 33: Minister Ramsammy speaking to the media at Guyana Shop's One Anniversary Celebration

In celebrating the 1st anniversary since its reopening, The Guyana Shop on Friday October 18, 2013, hosted a grand reopening at its Robb & Alexander Streets, Georgetown location. At this auspicious occasion, a few manufacturers and agro processors were invited to participate, mainly to distribute samples and allow customers to taste and experience some of their most unique Guyanese products. The event was also used to introduce and distribute DVDs to the gathering, of a documentary of bee keeping in Guyana. The Minister explained that it was done as a joint venture by IICA, Farmer-to-Farmer and Partners of the Americas. This documentary, which was shown during the day's event, explained the fundamentals of extracting honey from a hive, and even the steps necessary in starting bee keeping.

Figure 34: Minister Ramsammy and IICA Rep., Mr. W. Garnett at Pineapple Festival

As the year came to a close, the Ministry of Agriculture, through Guyana Marketing Corporation's Guyana Shop, in collaboration with IICA (Inter-American Institute for Corporation on Agriculture) hosted a Pineapple Festival where organizations and individuals who manufacture condiments and pineapple related products, were invited to showcase and sell their various and distinct products.

As the Christmas season began, the Guyana Shop introduced its raffle, where patrons totaling in excess of were given a coupon to enter the raffle, for every $3000 spent. Hampers were donated by a few Agro Processors, namely:- NAMILCO, New Horizon Inc.(Ricks and Sari), Mohamed's Mfg.(Peppy's) and Jet's Ent.

With all its promotional activities and festivity, the year 2013 can be deemed a very successful one. The Guyana Shop began the year with a variety of approximately 650 items, and during the year, had an addition of approximately 70 new items. Its quarterly sales continued to increase as the existence of the shop became a reality to the public.

GOVERNMENT INTERVENTIONS: PROJECTS EXECUTED BY GUYANA MARKETING CORPORATION

A. FAO/TCP Project entitled: Support for the enhancement of the National Agriculture Market Information System in Guyana"

Aim: The project is aimed at enhancing the capacity of the Guyana Marketing Corporation of the Ministry of Agriculture to collect and analyse production data for non – traditional agriculture crops in a timely and consistent manner and to expand the current market information system so that it is capable of providing appropriate, reliable and timely data for detecting price movements of agriculture commodities and for identifying market opportunities for farmers, agro processors and exporters.

FAO Contribution: USD 121,000

Expected Results:

- Finalisation of Production Data Collection Strategy for Non – Traditional Agriculture Crops.
- Development of a training curriculum and training of extension officers, crop reporters and price collectors.
- Establishment of a fully functional market information system which will generate:
    - I. Price data in local markets
    - II. Volume data for local markets
    - III. Price data for export markets
    - IV. Market requirements for export markets
    - V. Crop forecasts for local production areas

  The GMC website will be updated and used for delivery of the information to farmers and persons interested in marketing agricultural produce.

Activities completed:

January 2013: Dr. Fred Baker, International Consultant (Agriculture Statistics Expert) reviewed the Draft Strategy Framework for the Collection of Non Traditional Agriculture Crop Data and he met with several key stakeholders in order to assess the capability of the Ministry of Agriculture to collect production data.

April 2013: Dr. Fred Baker, International Consultant (Agriculture Statistics Expert) and Ms. Veronica Boero, Regional Statistician, held a one day stakeholders' consultation and a three day training exercise. The objective of the stakeholder consultation was to present the draft Strategy Framework for the Collection of Non-Traditional Agriculture (Crops) Production Data as well as the proposed methodology for the collection of the data. The main aim of the training workshop was to train persons in the collection of crop production data. As part of the training, a mini pilot survey was carried out to test the proposed methodology and determine whether it was suitable for application in Guyana.

Figure 35: FAO Consultant, Dr. F. Baker and N. Beerjit during a field exercise to test the new questionnaire

May 2013: Ms. Bridget Poon, International Consultant (Market Information) reviewed the current data collection procedures for export and made recommendations on the best ways to make the system more efficient. She also reviewed the Draft Strategy Framework for Production Data Collection. Additionally, the international consultant met with the Ms. Sallisha Kadir, National Consultant (Database Specialist and Website Developer), to discuss the best way of disseminate the various types of data. It was decided that a web based database would be designed by the National Consultant, following the guidelines presented by the International Consultant.

Figure 36: Participants at the Data Collectors Training Workshop

October 2013: Completion and testing of the new GMC Market Information System and linking to GMC Market and Enterprise Information System. There was also a one day training session on the operation and use of the new database.

November 2013: Ms. Veronica Boero, Regional Statistician, reviewed the recommendations made by Dr. Fred Baker, International Consultant (Agriculture Statistics Expert) and proposed an alternative survey design. Additionally, it was decided that a Pilot Survey would be done in Region 5 to test the new proposed survey design. Ms. Boero also conducted a Data Collectors Training Workshop for crop reporters, extension officers and other relevant stakeholders. Additionally, there was the acquisition of Enumeration District maps from Bureau of Statistics to aid in completing the proposed pilot survey.

ADMINISTRATION & ACCOUNTING

1. Administration

1. *EMPLOYMENT*

Guyana Marketing Corporation prides itself as an equal opportunity provider; employment is based upon the needs of the Corporation and qualifications and experiences of the candidate, regardless of ethnicity, sex, sexual orientation and no discrimination against persons with disabilities. In January 2013 there were thirty two (32) staff members and at the end of December 2013 there were thirty five (35) staff members.

VACANT POSITIONS:

Marketing Department	-	Senior Marketing Officer (Parika Agro Packaging Facility)
	-	Senior Marketing Officer (Marketing Information Centre)
	-	Marketing Officer
	-	Driver
SUSPENSION:	-	Kimberly Winter: 14 – 18/10/2013 **(5 w/days)**
DISMISSED:	-	Misri Odit: 3/10/2013
RESIGNATION:	-	Asraf Narine, Senior Marketing Officer: 13/4/2013
	-	Rabia Shariek, Accounts Clerk: 23/5/2013
	-	Sharon Chetram, Charwoman: 27/5/2013
	-	Onieka Charles, Marketing Officer: 30/6/2013
	-	Anjani Prashad, Cashier: 12/8/2013
WALKED OFF:	-	Outrawattie Inderjeet: 19/6/2013
	-	Dhanpattie Singh: 24/6/2013

2. *RECRUITMENT*

Guyana Marketing Corporation recruited in 2013:

- Mekheal Hunte, Packhouse Assistant: 11/1/2013
- Mohamed Ayube Khan as a Marketing Agent, Pomeroon, Region No. 2: 1/4/2013
- Dhanpattie Singh, Charwoman: 20/6/2013
- Pamela Kesney, Charwoman: 26/6/2013
- Suresh Ramrakhan: Stock Clerk: 7/8/2013
- Nankumarie Pooran: Shop Assistant: 26/8/2013
- Akeem Daly, Office Assistant 11/11/2013
- Anjani Prashad: 8/7/2013

ASSUMED DUTIES :	-	i) Vaida Boodhoo, Agricultural Officer
FROM MINISTRY OF	-	ii) Malaika Austin, Agricultural Officer
AGRICULTURE (MOA)	-	iii) Carlyle Nunes, Agricultural Officer
TEMPORARY EMPLOYMENT:	-	Kendrea George, Marketing Clerk: 28/5/2013
CESSATION OF EMPLOYMENT	-	Tanuja Goberdhan, Shop Assistant: 4/7/2013
	-	Kendrea George, Marketing Clerk: 31/8/2013
RETIRED:	-	Joycelyn Boyce, Administrative Assistant: 31/12/2013

1. ***Training***

DATE	NAME OF PROGRAMME	ORGANIZED BY	HELD AT	ATTENDED BY
13-15/2/2013	Food Safety Risk Assessment Training & HACCP Workshop	Co sponspred by: Ministry of Health US Department of Agriculture Washington State University Rajkumar Apiary & Honey Works	Cara Lodge Hotel	Shanaza Ally Oneika Charles Celestine Butters
18-21/2/2013	Better Process Control School	Ministry of Agriculture Ministry of Health	Regency Hotel	Shanaza Ally Hadoc Thompson Asraf Narine
15-18/4/2013	One day stake holder framework for the collection of non tradition agriculture (Crops) production data and three day training workshop on Crop Production Data Collection.	GMC/MOA in collaboration with FAO	Regency Suites Hotel	Marissa Dalton Shanaza Ally Oslen Gordon Mario Valenzuela Laxmi Jaikesham Cosmo Browne Natasha Beerjit
17/4/2013	Food Security Modernization Act – What Exporters must know and do to comply	Guyana National Bureau of Standards	Regency Suites Hotel	Aneilia Qualis
24/4/2013	Counterfeit Detection Training Session	Bank of Guyana	Bank of Guyana Conference & Training Centre	Cleland Kingston
29-30/4/2013 & 2/5/2013	Effective Business Writing	UWI – Aurthur Lok Jack graduate School of Business	DFLSA Building 78 Church St, G/T	Ananda Persaud
29/4/2013 to 2/5/2013	Writeshop to prepare the Proposal for Global Agriculture and Food Security Fund for Guyana	IICA	IICA Conference Room	Nizam Hassan Natasha Beerjit Marissa Dalton
8/5/2013	One day Stakeholder Consultation on the Draft National Livestock Development Policy & Strategic Action Plan (2013 – 2023)	FAO/MOA	Regency Suites Hotel	Nizam Hassan Cosmo Browne

10 - 12/6/2013	Regional workshop for the Caribbean on Linking Population and Housing Censuses with Agricultural Censuses	Food & Agriculture Organisation (FAO)	Carlton Savannah Hotel Coblentz, Trinidad	Natasha Beerjit
13/6/2013	World Accreditation Day - Symposium	Guyana National Bureau of Standards	Essequibo Room, Pegasus Hotel,	Celestine Butters
17/6/2013	Stakeholder Consultation on the 5 year Strategic Plan, 2013 - 2017	Ministry of Labour Human Services & Social Security	Guyana International Conference Centre	Celestine Butters
19-21/6/2013	Regional Awareness Workshop on Voluntary Guidelines for the Good Governance of Tenure of Land, Fisheries & Forestry	FAO	Princess Hotel Conference Room	Nizam Hassan Marissa Dalton
7-9/8/2013	Caribbean Workshop for Data Collectors of Market Information Systems (MIS)	MIOA (IICA) Dominica Republic	Hotel Crowne Plaza Santa Domingo, Dominican Republic	Natasha Beerjit
16-20/9/2013	Facilitation National Self Assessment of Needs and Priorities	WTO/Guyana Trade	Cara Lodge Hotel	Shanaza Ally
23-28/9/2013	Market Information Organisation of the Americas (MIOA) 12th Regular Meeting	Market Information Organisation of American	Honduras	Marissa Dalton
29-30/10/2013	Introduction to Supply Chain Management Workshop	ITC/UNCTD/WTO (Empretec)	CIDA Building, Main & New Market Streets	Hadoc Thompson
12-13/11/2013	Guidelines for Incorporating Integrated Disaster Risk Management in Agricultural Planning & Environmental Management	Civil Defense Commission	Civil Defense Commission Board Room	Ida Sealey-Adams Shanaza Ally
12/11/2013	Cost of Production Workshop	IICA	Royal Pavilion Room Regency Suite	Marissa Dalton Aneilia Qualis Carlye Nunes Malaika Austin Vaida Boodhoo Cosmo Browne

21/11/2013	Crop Production Data Collection based on the Proposed Strategy Framework for Collection of Non-traditional Agriculture crops	GMC in collaboration with FAO	Ministry of Agriculture Board Room	Marissa Dalton Cosmo Browne Carlye Nunes Aneilia Qualis Vaida Boohoo Malaika Austin Shanaza Ally Whitney Peterkin
25-26/11/2013	Planning & Specifying for Goods & Services Workshop	Empretec Guyana	Georgetown Club Campbell Room	Kevin Macklingam
3-4/12/2013	Strategic Planning Session	Guyana Marketing Corporation	Cheddi Jagan Research Institute	C. Butters, Ida Sealey-Adams and other senior staff of GMC

2. Accounts

Guyana Marketing Corporation operates an accounting department which is responsible for managing the finances of the Corporation. This can be anything from paying bills to making sure that the employees who work for the corporation are paid.

The main accounting department functions are:-

- **Making payments** – that is to ensure that bills are paid by the corporation on time and also at the least cost possible.
- **Payroll**- that is to ensure that the employees are all paid correctly and on time. Also, the department has to make sure that all employees are paying the right amount of tax.
- **Receiving payments** - that is to make sure that payments received are processed correctly. These payments will be for services or products the corporation has provided. There will also be an element of chasing up payments and making sure that all of the payments are received when they should be.
- **Budget** - also responsible for giving budgets and estimates of what they feel the corporation should be spending. These may be split by department or function and must also predict budget figures for years to come so that the corporation knows what it should be spending and more importantly, charging to customers.
- The department is manned by four staff, that is, a Senior Accountant, a Senior Accounts Clerk, an Accounts Clerk and a Stock Clerk.

The corporation's subvention budget for 2013 was: - Capital - **G$ 11.5 M**

Current - **G$ 103.2 M**

The Corporation garners revenue from its services which are offered to the public. Those services have provided the following revenue:-

- Brokerage Service – $916,780
- Packhouse Fees – $541,000
- Refrigerated Truck and Container Service – $666,250
- Rental of Building – $790,000
- Rental of Crates – $29,500

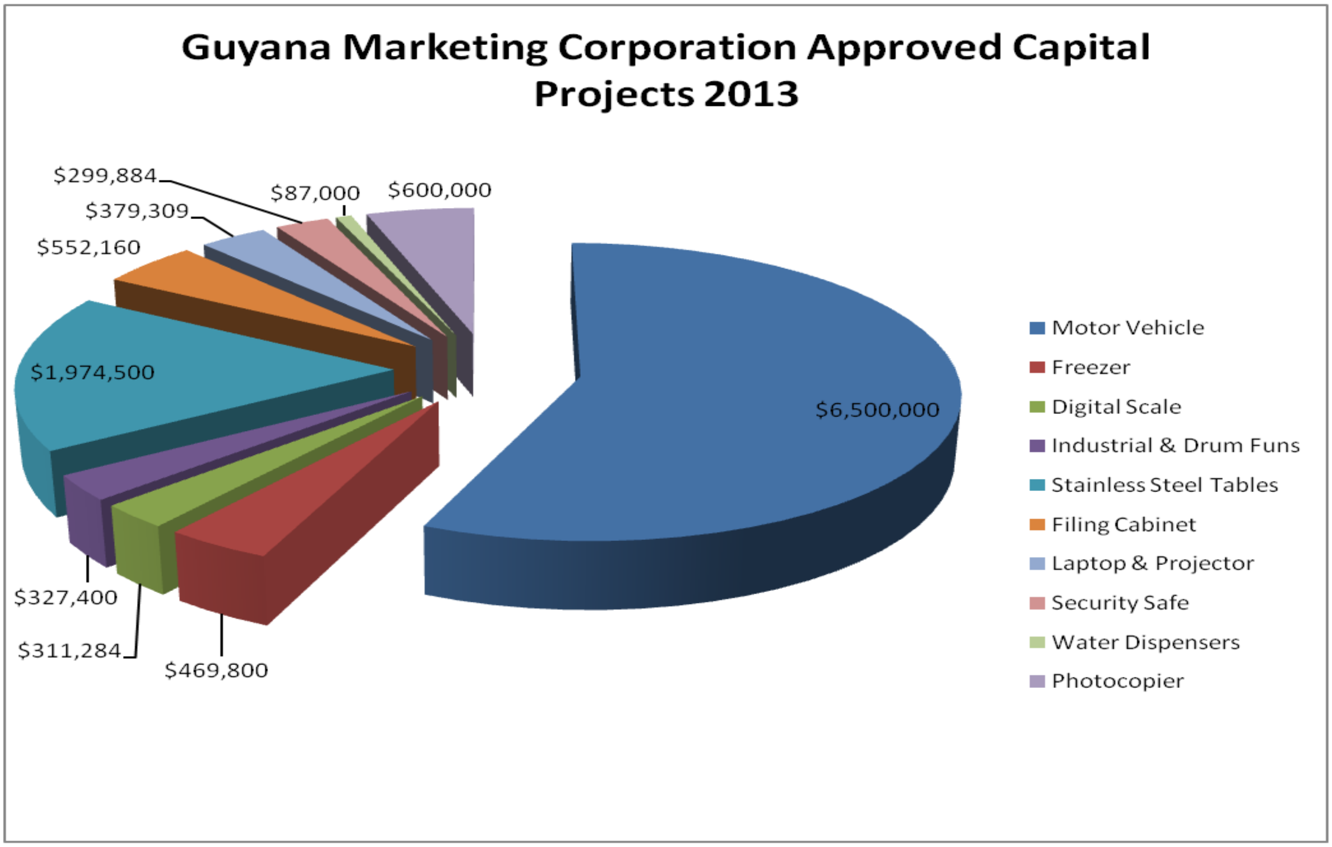

Figure 37

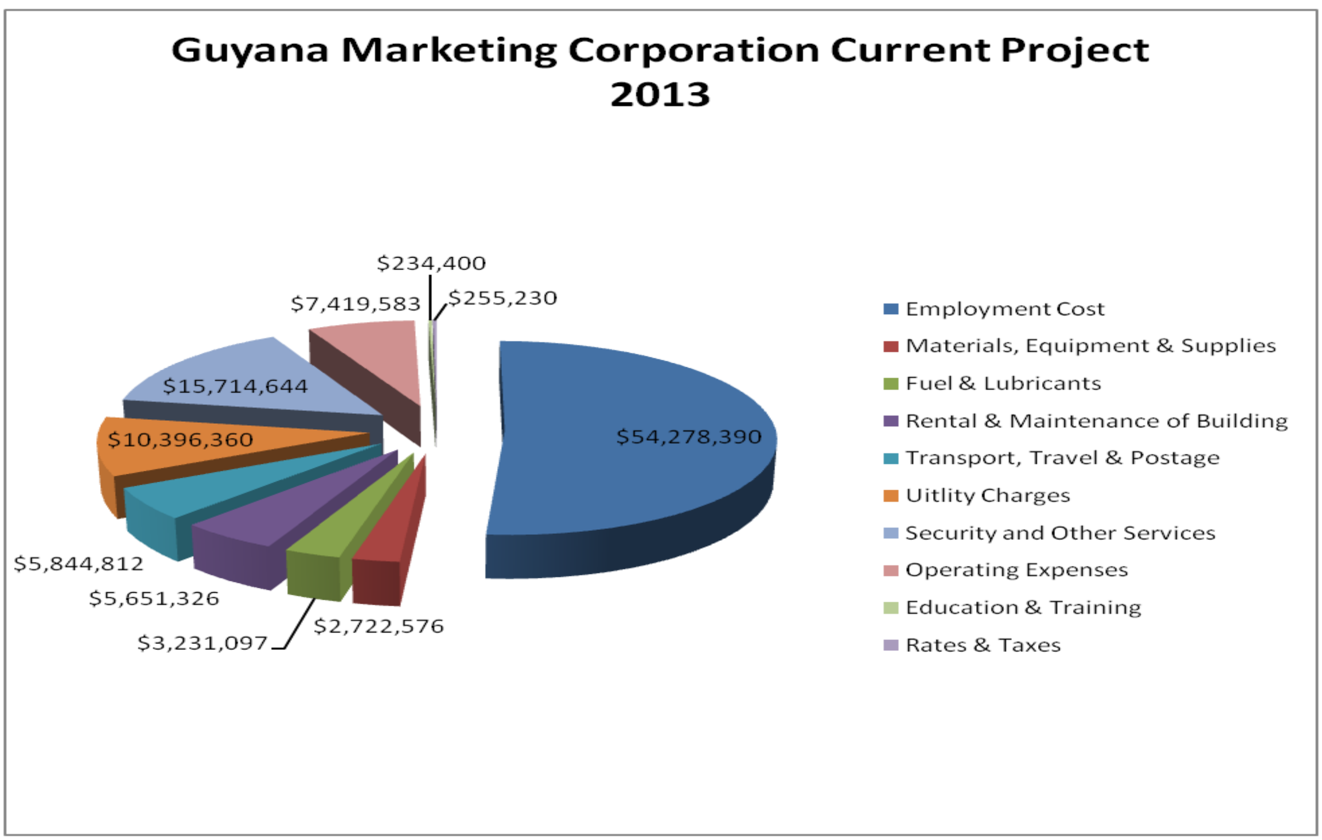

Figure 38

BOARD OF DIRECTORS

Guyana Marketing Corporation's Board of Directors comprises both Public and Private sector individuals. The current board was appointed by Cabinet to serve for the period July 01, 2013 to June 30, 2014.

The Board is made up of the following persons:

1. Mr. Paul Cheong - **Chairman**
2. Ms. Prema Ramanah-Roopnarine - **Member**
3. Ms.Vilma Da Silva – **Member**
4. Mr. Roopnarine Sukhai – **Member**
5. Mr. Deodat Doodnauth, Exporter – **Member**
6. Ms. Trecia David - Garnath, Rep. Pesticide Board - **Member**
7. Mr. Q. Mohamed – **Member**
8. Mr. Brian Sears - **Member**
9. Mr. Anthony Amerally - **Member**
10. Mr. Ramanand Prashad – **Member**
11. Mr. Rajaindra Singh **– Representative NAREI - Member**
12. Mr. Dhanpaul Dhanraj - **Member**
13. Ms. Rajdai Jagarnauth – Re. Ministry of Foreign Trade - **Member**
14. Ms. Vimala Balgobin **- Member**
15. Mr. Nizam Hassan, General Manager - **Member**

APPENDIX

Appendix 1: Statistical Highlights of Non-Traditional Agricultural Exports 2010-2013

COMMODITY	2011	2012	2013	diff 2012-2013	% diff
Total volume exported (tonnes)	11,620	11,186	12,700	-1,514	-839
Export Value ('000 G$)	**1,471,572,185.53**	**1,363,909,431.37**	**1,416,307,968.00**	-52,398,537	93
Export Value ('000 US$)	7,252,425.76	6,707,409.77	6,950,655.13	-243,245	92
Rate of exchange (US$-G$)	1.00:203.00	1.00:204.00	1.00:204.00		
MAJOR COMMODITIES EXPORTED (TONNES)					
COCONUT CRUDE OIL	357	334	289	45	13
COPRA	734	971	755	217	22
COPRA MEAL	7	0	61	-61	0
JUICES	5	0	0	0	0
LIME	85	21	29	-8	-38
MANGO	170	182	163	19	11
PINEAPPLE	106	52	71	-19	-36
PLANTAIN	159	0	2	-1	-635
PUMPKIN	452	189	146	43	23
PEPPER (Hot)	13	2	8	-6	-278
PEPPER (Wiri Wiri)	38	41	42	-1	-3
HEART OF PALM	393	320	386	-66	-21
WATERMELON	289	84	116	-33	-39
TOTAL VOLUME EXPORTED (TONNES)					
VIA AIR	632	478	581	-103	-22
VIA SEA	10,989	10,708	12,120	-1,411	-13
COMMODITY	**2011**	**2012**	**2013**	**diff 2012-2013**	**% Diff**
REGIONAL MARKETS (TONNES)					
BARBADOS	1,073.35	358.04	404.00	-46	-13
DOMINICA	656.86	250.00	501.00	-251	-100
TRINIDAD	1,578.23	1,252.88	1,173.00	80	6
ANTIGUA & BARBUDA	49.30	26.51	51.00	-24	-92
SAINT LUCIA	0.00	0.00	0.00	0	0
SURINAME	80.00	48.10	116.00	-68	-141
SAINT VINCENT & THE GRENADIES	0.00	0.00	0.00	0	0
EXTRA-REGIONAL MARKETS (TONNES)	**2011**	**2012**	**2013**	**diff 2012-2013**	**% Diff**
CANADA	505.29	536.63	857.26	-321	-60
FRANCE	409.77	283.44	390.19	-107	-38
ITALY	0.00	0.00	0.00	0	0
U.K.	17.14	11.22	4.13	7	63
U.S.A.	159.73	355.48	528.15	-173	-49
DOMINICAN REPUBLIC	7,063.30	8,008.19	8,666.40	-658	-8
COMMODITY	**2011**	**2012**	**2013**	**diff 2012-2013**	**% Diff**
PROCESSED (Tonnes)					
Achar	21	2	4	-2	-81
Copra	734	971	755	217	22
Copra Meal	7	0	61	-61	0
Casareep	19	2	3	-1	-32
Guava Jam & Jelly	2	11	6	5	44
Juices	5	0	0	0	0
Pepper (crushed)	6	0	0	0	100
Pineapple (Chunks)	25	7	4	3	44
FRESH (TONNES)	**2011**	**2012**	**2013**	**diff 2012-2013**	**% Diff**
Bora	17	16	20	4	24
Boulanger	22	11	14	3	30
Calaloo (poi)	0	0	0	0	1,850
Coconut	7,883	8,630	10,213	1,583	18
Coffee bean	0	0	0	0	0
Citrus (lime, orange, tangerine)	116	21	29	8	38
Eddo	157	61	89	29	48
Mango	170	182	163	-19	-11
Pepper (hot)	13	2	8	6	278
Pepper (wiri wiri)	38	41	42	1	2
Pineapple	106	52	71	19	36
Plantain	159	0	2	1	635
Pumpkin	452	189	146	-43	-23
Seame	6	7	10	3	36
Squash	8	4	7	3	86

Appendix 1: Statistical Highlights of Non-Traditional Agricultural Exports 2009-2012 (Cont'd)

EXTRA-REGIONAL MARKETS (TONNES)	2011	2012	2013	diff 2012-2013	% Diff
CANADA	505.29	536.63	857.26	-321	-60
FRANCE	409.77	283.44	390.19	-107	-38
ITALY	0.00	0.00	0.00	0	0
U.K.	17.14	11.22	4.13	7	63
U.S.A.	159.73	355.48	528.15	-173	-49
DOMINICAN REPUBLIC	7,063.30	8,008.19	8,666.40	-658	-8
COMMODITY	**2011**	**2012**	**2013**	**diff 2012-2013**	**% Diff**
PROCESSED (Tonnes)					
Achar	21	2	4	-2	-81
Copra	734	971	755	217	22
Copra Meal	7	0	61	-61	0
Casareep	19	2	3	-1	-32
Guava Jam & Jelly	2	11	6	5	44
Juices	5	0	0	0	0
Pepper (crushed)	6	0	0	0	100
Pineapple (Chunks)	25	7	4	3	44
FRESH (TONNES)	**2011**	**2012**	**2013**	**diff 2012-2013**	**% Diff**
Bora	17	16	20	4	24
Boulanger	22	11	14	3	30
Calaloo (poi)	0	0	0	0	1,850
Coconut	7,883	8,630	10,213	1,583	18
Coffee bean	0	0	0	0	0
Citrus (lime, orange, tangerine)	116	21	29	8	38
Eddo	157	61	89	29	48
Mango	170	182	163	-19	-11
Pepper (hot)	13	2	8	6	278
Pepper (wiri wiri)	38	41	42	1	2
Pineapple	106	52	71	19	36
Plantain	159	0	2	1	635
Pumpkin	452	189	146	-43	-23
Seame	6	7	10	3	36
Squash	8	4	7	3	86

Table 1A: Quarterly Average Wholesale Prices for 2013 at the Reported Markets

COMMODITY	UNIT	1ST QTR	2ND QTR	3RD QTR	4TH QTR	AVERAGE 2013
BOURDA WHOLESALE MARKET						
FRUITS						
BANANA (APPLE)	$/KGS	208.58	238.07	235.00	244.20	231.46
BANANA (CAYENNE)	$/KGS	346.92	369.29	356.78	348.33	355.33
BANANA (SWEET FIG)	$/KGS	357.28	360.25	353.83	343.48	353.71
GOLDEN - APPLE	$/KGS	-	-	-	-	-
GRAPEFRUIT	$/KGS	-	-	-	-	-
LEMON	$/KGS	-	-	-	-	-
LIME (ROUND)	$/KGS	362.49	321.33	361.55	359.49	351.22
MANGO	$/KGS	386.57	440.00	359.33	178.34	341.06
ORANGE	$/KGS	175.75	256.16	188.49	150.96	192.84
PAPAW	$/KGS	672.81	337.58	317.33	285.53	403.31
PASSION FRUIT	$/KGS	389.40	396.00	414.86	342.38	385.66
PINEAPPLE	$/KGS	208.14	222.36	215.75	189.55	208.95
SAPODILLA	$/KGS	460.37	440.00	421.67	382.86	426.23
TANGERINE	$/KGS	242.00	258.50	204.60	162.25	216.84
WATERMELON	$/KGS	150.62	162.45	200.39	150.42	165.97
GROUND PROVISION						
CASSAVA	$/KGS	138.77	103.13	93.06	92.40	106.84
EDDO	$/KGS	114.87	116.48	118.48	107.53	114.34
PLANTAIN	$/KGS	274.72	214.89	174.55	181.23	211.35
SWEET POTATO	$/KGS	150.47	105.29	99.40	109.45	116.15
YAM	$/KGS	415.80	454.14	435.60	380.60	421.54
LEGUMES						
MINICA # 4	$/KGS					-
NUTS						
COCONUT (DRY)	$/100	3,794.09	3,864.55	3,952.73	3,794.09	3,851.36
COCONUT (WATER)	$/100	9,781.20	9,781.20	9,948.40	9,948.40	9,864.80
SEASONINGS						
ESCHALLOT	$/KGS	272.88	374.00	381.65	314.11	335.66
GINGER	$/KGS	1,027.05	955.26	1,430.00	879.44	1,072.94
PEPPER (HOT)	$/KGS	505.08	243.57	222.39	415.25	346.57
PEPPER (SWEET)	$/KGS	597.97	416.37	748.00	760.94	630.82
PEPPER (WIRI WIRI) CHERRY	$/KGS	604.08	406.21	487.00	867.06	591.09
SCALLION	$/KGS	294.41	325.60	360.25	304.86	321.28
VEGETABLES						
BORA	$/KGS	434.76	421.82	409.57	437.90	426.01
BOULANGER(MED)	$/KGS	169.25	155.49	177.59	235.19	184.38
CABBAGE	$/KGS	508.54	498.14	622.16	354.20	495.76
CORILLA	$/KGS	177.69	206.51	274.08	288.32	236.65
CALALOO	$/KGS	152.51	146.67	174.36	174.80	162.09
CUCUMBER	$/KGS	78.00	108.09	124.48	91.91	100.62
OCHRO	$/KGS	157.95	162.84	168.08	156.75	161.41
PAK CHOI	$/KGS	222.00	210.10	230.55	244.20	226.71
PUMPKIN	$/KGS	87.79	89.34	99.96	153.27	107.59
SAEME	$/KGS	220.00	366.67	601.33	466.40	413.60
SQUASH (MED)	$/KGS	75.93	106.06	132.50	144.29	114.70
TOMATO	$/KGS	428.72	312.19	668.25	412.40	455.39

Table 1A: Quarterly Average Wholesale Prices for 2013 at the Reported Markets (Cont'd)

COMMODITY	UNIT	1ST QTR	2ND QTR	3RD QTR	4TH QTR	AVERAGE 2013
PARIKA FARMGATE MARKET						
FRUITS						
BANANA (APPLE)	$/KGS	89.83	95.00	88.00	88.00	90.21
BANANA (CAYENNE)	$/KGS	133.22	151.00	133.10	134.44	137.94
BANANA (SWEET FIG)	$/KGS	174.78	179.00	176.00	176.00	176.45
LIME (LONG)	$/KGS	105.60	73.54	63.36	115.87	89.59
LIME (ROUND)	$/KGS	244.20	189.42	125.13	0.00	139.69
ORANGE	$/KGS	131.39	195.00	119.63	94.60	135.16
PAPAW	$/KGS	262.27	239.58	229.17	224.07	238.77
PINEAPPLE	$/KGS	151.76	157.67	128.33	122.22	140.00
TANGERINE	$/KGS	0	247.50	159.50	123.51	176.84
WATERMELON	$/KGS	133.38	108.00	121.00	88.00	112.60
GROUND PROVISION						-
CASSAVA	$/KGS	74.56	45.80	36.50	39.56	49.11
EDDO	$/KGS	102.67	102.00	104.00	94.60	100.82
PLANTAIN	$/KGS	191.89	144.50	98.00	105.60	135.00
SWEET POTATO	$/KGS	108.78	67.50	69.00	80.30	81.40
YAM	$/KGS	224.89	226.60	264.00	220.00	233.87
NUTS						-
COCONUTS (DRY)	$/100	2,000.00	2,700.00	2,300.00	2,600.00	2,400.00
COCONUT (WATER)	$/100	3,700.00	3,800.00	3,700.00	3,500.00	3,675.00
SEASONINGS						-
ESCHALLOT	$/KGS	220.00	304.00	316.00	322.67	290.67
PEPPER (HOT)	$/KGS	349.25	118.00	132.00	301.40	225.16
PEPPER (WIRI WIRI) CHERRY	$/KGS	413.11	170.00	381.33	594.00	389.61
PEPPER (SWEET)	$/KGS	663.67	418.00	792.00	770.00	660.92
VEGETABLES						-
BORA	$/KGS	307.30	317.14	323.27	359.18	326.72
BOULANGER(MED)	$/KGS	143.00	134.00	162.80	165.00	151.20
CABBAGE	$/KGS	354.44	377.00	504.00	308.00	385.86
CALALOO	$/KGS	141.39	147.36	167.20	188.50	161.11
CORILLA	$/KGS	155.22	145.00	186.00	184.80	167.76
CUCUMBER	$/KGS	48.16	57.00	87.51	52.14	61.20
OCHRO	$/KGS	161.33	141.00	178.00	121.55	150.47
PAK CHOI	$/KGS	146.44	191.40	201.30	171.93	177.77
PUMPKIN	$/KGS	50.97	50.05	63.36	67.65	58.01
SAEME	$/KGS	0	388.67	502.86	469.33	453.62
SQUASH (MED)	$/KGS	55.61	77.00	126.50	132.00	97.78
TOMATO	$/KGS	444.07	200.00	496.00	321.20	365.32

Table 1A: Quarterly Average Wholesale Prices for 2013 at the Reported Markets (Cont'd)

COMMODITY	UNIT	1ST QTR	2ND QTR	3RD QTR	4TH QTR	AVERAGE 2013
PARIKA OPEN MARKET						
FRUITS						
BANANA (APPLE)	$/KGS	110	124	101.75	102.85	109.65
BANANA (CAYENNE)	$/KGS	166.22	189	157.44	135.31	161.99
BANANA (SWEET FIG)	$/KGS	209.55	204.05	191.13	193.72	199.61
LIME (LONG)	$/KGS	-	-	-	-	-
LIME (ROUND)	$/KGS	283.94	256.03	189.93	154	-
MANGO	$/KGS	-	-	-	-	-
ORANGE	$/KGS	161.88	240.63	153.08	110.83	166.61
PAPAW	$/KGS	334.58	310.65	315.1	288.75	312.27
PASSION FRUIT	$/KGS	396	0.00	396	383.63	293.91
PINEAPPLE	$/KGS	195.22	188.94	177.67	179.94	185.44
TANGERINE	$/KGS	-	-	-	-	-
WATERMELON	$/KGS	155.83	153.54	178.5	103.28	147.79
GROUND PROVISION						
CASSAVA	$/KGS	92.4	63.53	53.5	82.39	72.96
EDDO	$/KGS	114.4	114	115	102.85	111.56
PLANTAIN	$/KGS	248.6	198	138	156.75	185.34
SWEET POTATO	$/KGS	123.75	81.5	82	95.15	95.60
YAMS	$/KGS	278.67	284.67	302.5	279.4	286.31
MEAT						
CHICKEN (LOCAL)	$/KGS	763.4	779.78	875.11	827.2	811.37
EGGS (LOCAL WHITE)	$/TY	781	823.33	981.25	955	885.15
NUTS						
COCONUT (DRY)	$/100	2,700.00	2,800.00	2,700.00	3,100.00	2,825.00
COCONUT (WATER)	$/100	6,000.00	6,000.00	6,000.00	5,700.00	5,925.00
SEASONINGS						
ESCHALLOT	$/KGS	289.3	416	358.6	367.4	357.83
GINGER	$/KGS	891	882.75	1,210.00	817.3	950.26
PEPPER (HOT)	$/KGS	411.4	163	172	369.6	279.00
PEPPER (SWEET)	$/KGS	772.2	528	861.14	871.2	758.14
PEPPER (WIRI WIRI) CHERRY	$/KGS	543.4	275.33	429	664.4	478.03
VEGETABLES						
BORA	$/KGS	392.86	384.29	404.08	416.43	399.42
BOULANGER(MED)	$/KGS	172.7	892	183.7	188.38	359.20
CABBAGE	$/KGS	443.67	458	558	360.8	455.12
CALALOO	$/KGS	171.11	175.03	203.81	207.9	189.46
CORILLA	$/KGS	218.78	203	244	244.2	227.50
CUCUMBER	$/KGS	74.36	71.33	100.1	75.29	80.27
OCHRO	$/KGS	210.1	195	220.67	159.5	196.32
PAK CHOI	$/KGS	184.8	225.3	241.89	210.54	215.63
PUMPKIN	$/KGS	67.83	68.53	78.65	79.44	73.61
SAEME	$/KGS	572	489.5	553.14	513.33	531.99
SQUASH (MED)	$/KGS	83.11	112.44	147.4	158.71	125.42
TOMATO	$/KGS	485.1	265	558	380.6	422.18

Table 1A: Quarterly Average Wholesale Prices for 2013 at the Reported Markets (Cont'd)

COMMODITY	UNIT	1ST QTR	2ND QTR	3RD QTR	4TH QTR	AVERAGE 2013
STABROEK WHOLESALE MARKET						
FRUITS						
BANANA (APPLE)	$/KGS	186.42	225.50	215.72	243.38	217.76
BANANA (CAYENNE)	$/KGS	287.93	308.00	347.60	321.75	316.32
BANANA (SWEET FIG)	$/KGS	356.89	360.25	353.22	523.11	398.37
LEMON	$/KGS					-
LIME (ROUND)	$/KGS	302.73	497.53	264.88	317.72	345.72
MANGO	$/KGS	264	330	0.00	319	228.25
ORANGE	$/KGS	166.16	250.89	164.69	146.07	181.95
PAPAW	$/KGS	288.03	290.6	297.15	282.28	289.52
PASSION FRUIT	$/KGS					-
PINEAPPLE	$/KGS	176.58	178.94	150.4	169.07	168.75
WATERMELON	$/KGS	148.5	153.18	186.35	136.32	156.09
GROUND PROVISIONS						-
CASSAVA	$/KGS	139.24	95.26	80.93	84.94	100.09
EDDO	$/KGS	113.18	112.29	119.63	105.11	112.55
PLANTAIN	$/KGS	275	203.42	166.57	178.44	205.86
SWEET POTATO	$/KGS	150.53	96.85	92.68	112.91	113.24
YAM	$/KGS	435.49	377.14	485.57	405.43	425.91
LEGUMES						-
BLACKEYE	$/KGS	425.33	469.33	454.67	352	425.33
MINICA # 4	$/KGS	953.33	801.78	821.33	0.00	858.81
PEANUT	$/KGS	840.4	770	792	0.00	800.80
NUTS						
COCONUT (DRY)	$/100	4,492.00	4,767.00	3,300.00	4,400.00	4,239.75
COCONUT (WATER)	$/100	8,189.00	8,308.00	9,389.00	8,996.00	8,720.50
SEASONING						
ESCHALLOT	$/KGS	265.16	347	393.56	312.4	329.53
GINGER	$/KGS	1,019.76	1,035.29	1,344.44	993.14	1,098.16
PEPPER (HOT)	$/KGS	501.95	234.35	223.3	399.88	339.87
PEPPER (SWEET)	$/KGS	590.79	379.74	834.78	766.55	642.97
PEPPER (WIRI WIRI) CHERRY	$/KGS	611.37	345.5	438.27	832.62	556.94
SCALLION	$/KGS					-
VEGETABLES						
BORA	$/KGS	414.91	420.39	457.02	467.94	440.07
BOULANGER(MED)	$/KGS	157.67	139.98	177.83	218.41	173.47
CABBAGE	$/KGS	435.37	473.15	635.8	367.89	478.05
CALALOO	$/KGS	137.57	151.32	191.21	161.87	160.49
CORILLA	$/KGS	284.26	179.34	253	264	245.15
CUCUMBER	$/KGS	77.58	102.58	137.26	102.06	104.87
OCHRO	$/KGS	146.47	155.32	163.43	154.86	155.02
PAK CHOI	$/KGS	189.75	206.11	259.38	219.16	218.60
PUMPKIN	$/KGS	86.26	94.38	96.09	111.38	97.03
SAEME	$/KGS	63.82	104.5	127.77	127.15	105.81
SQUASH (MED)	$/KGS	63.82	104.5	127.77	127.15	105.81
TOMATO	$/KGS	427.65	285.71	613.8	391.93	429.77

Table 1B: Quarterly Average Retail Prices for 2013 at the Reported Markets

COMMODITY	UNIT	1ST QTR	2ND QTR	3RD QTR	4TH QTR	AVERAGE 2013
BOURDA RETAIL MARKET						
FRUITS						
BANANA (APPLE)	$/KGS	309.69	327.25	349.56	326.86	328.34
BANANA (CAYENNE)	$/KGS	480.90	498.06	477.98	481.90	484.71
BANANA (SWEET FIG)	$/KGS	455.23	466.58	477.71	475.62	468.79
GOLDEN - APPLE	$/KGS	0.00	0.00	0.00	331.50	331.50
GRAPEFRUIT	$/KGS	440.00	352.00	338.25	275.00	351.31
LEMON	$/KGS	0.00	330.00	1,050.00	660.00	680.00
LIME (ROUND)	$/KGS	492.18	417.34	456.15	482.17	461.96
MAMEY	$/KGS	0.00	0.00	0.00	203.33	203.33
MANGO	$/KGS	473.00	708.93	214.63	517.53	478.52
ORANGE	$/KGS	215.27	320.21	263.73	216.65	253.96
PAPAW	$/KGS	575.97	539.56	379.94	420.56	479.01
PASSION FRUIT	$/KGS	515.86	462.00	597.70	509.52	521.27
PINEAPPLE	$/KGS	293.08	224.19	219.40	202.74	234.85
PLANTAIN	$/KGS	371.46	316.86	260.20	280.76	307.32
SAPODILLA	$/KGS	425.30	676.54	619.43	693.18	603.61
TANGARINE	$/KGS	462.00	315.15	302.48	254.10	333.43
WATERMELON	$/KGS	231.16	224.57	282.33	212.30	237.59
GROUND PROVISION						
CASSAVA	$/KGS	200.26	176.00	146.93	148.41	167.90
EDDO	$/KGS	203.08	206.71	200.40	200.10	202.57
SWEET POTATO	$/KGS	241.15	177.91	158.14	196.43	193.41
YAM	$/KGS	572.00	572.49	547.25	594.00	571.44
LEGUMES						
MINICA # 4	$/KGS	914.22	960.18	965.07	767.55	901.75
BLACKEYE	$/KGS	503.55	484.00	484.00	1,070.67	635.55
MEAT						
BEEF	$/KGS	885.92	893.75	908.42	881.10	892.30
CHICKEN	$/KGS	799.62	817.06	885.92	839.85	835.61
EGGS (LOCAL WHITE)	$/EAC	29.80	26.64	41.03	37.28	33.69
PORK	$/KGS	1,195.82	1,194.00	1,244.22	1,146.93	1,195.24
NUTS						
COCONUT (DRY)	$/EAC	51.09	49.52	59.53	55.54	53.92
COCONUT (WATER)	$/EAC	122.00	137.27	160.00	129.67	137.24
SEASONINGS						
ESCHALLOT	$/KGS	367.23	445.50	519.85	401.30	433.47
CELERY	$/KGS	1,080.00	781.00	1,043.43	1,109.17	1,003.40
GINGER	$/KGS	1,300.79	1,197.43	1,800.00	1,169.95	1,367.04
PEPPER (HOT)	$/KGS	689.04	366.35	321.44	523.69	475.13
PEPPER (SWEET)	$/KGS	794.87	565.33	985.77	1,032.90	844.72
PEPPER (WIRI WIRI) CHERRY	$/KGS	866.49	667.66	696.39	1,158.65	847.30
SCALLION	$/KGS	388.24	367.23	586.67	387.20	432.34
VEGETABLES						
BORA	$/KGS	745.54	635.71	1,017.28	1,301.34	924.97
BOULANGER(LGE)	$/KGS	540.00	357.33	399.53	404.38	425.31
BOULANGER(MED)	$/KGS	287.69	202.40	245.29	289.84	256.30
CABBAGE	$/KGS	545.77	554.79	715.00	451.17	566.68
CALALOO	$/KGS	231.32	238.02	271.92	276.20	254.36
CORILLA	$/KGS	272.46	292.42	350.23	396.35	327.87
CUCUMBER	$/KGS	115.19	155.01	178.51	138.69	146.85
OCHRO	$/KGS	230.86	234.08	242.49	229.43	234.22
PAK CHOI	$/KGS	289.61	394.02	387.75	362.54	358.48
PUMPKIN	$/KGS	136.81	107.63	135.80	163.34	135.90
SAEME	$/KGS	440.00	540.22	792.00	638.00	602.56
SQUASH (MED)	$/KGS	79.20	102.67	127.16	124.21	108.31
TOMATO	$/KGS	577.08	409.14	790.23	553.67	582.53

Table 1B: Quarterly Average Retail Prices for 2013 at the Reported Markets (Cont'd)

COMMODITY	UNIT	1ST QTR	2ND QTR	3RD QTR	4TH QTR	AVERAGE 2013
STABROEK RETAIL MARKET						
FRUITS						
AVOCADO	$/KGS	1,237.50	2,200.00	0.00	0.00	1,718.75
BANANA (APPLE)	$/KGS	302.21	336.00	319.52	340.35	324.52
BANANA (CAYENNE)	$/KGS	392.53	460.25	432.67	435.60	430.26
BANANA (SWEET FIG)	$/KGS	441.16	462.33	455.30	447.33	451.53
LEMON	$/KGS	0.00	0.00	726.00	346.50	536.25
LIME (ROUND)	$/KGS	464.16	381.30	587.66	402.40	458.88
MAMEY	$/KGS	369.28	463.22	660.00	0.00	497.50
MANGO	$/KGS	368.90	586.70	318.74	315.92	397.56
ORANGE	$/KGS	219.89	320.27	239.75	195.03	243.73
PAPAW	$/KGS	493.47	468.95	394.69	388.23	436.34
PASSION FRUIT	$/KGS	524.70	660.00	507.28	330.00	505.49
PINEAPPLE	$/KGS	220.54	343.32	213.30	209.00	246.54
PLANTAIN	$/KGS	366.30	305.33	244.29	264.61	295.13
SAPODILLA	$/KGS	440.00	636.50	542.08	554.40	543.25
TANGARINE	$/KGS	240.90	330.00	255.42	198.00	256.08
WATERMELON	$/KGS	228.80	222.93	268.63	214.92	233.82
GROUND PROVISIONS						
CASSAVA	$/KGS	203.87	166.33	124.67	131.39	156.57
EDDO	$/KGS	193.97	197.00	184.02	182.11	189.28
SWEET POTATO	$/KGS	246.05	173.03	143.80	174.17	184.26
YAM	$/KGS	581.63	535.94	581.63	572.00	567.80
LEGUMES						
BLACKEYE	$/KGS	542.67	528.00	528.00	484.98	520.91
MINICA # 4	$/KGS	920.33	919.11	1,000.27	1,046.22	971.48
PEANUT	$/KGS	909.33	871.20	864.29	880.00	881.21
MEAT						
BEEF	$/KGS	888.80	913.00	904.10	882.44	897.09
CHICKEN	$/KGS	823.53	852.00	885.33	851.07	852.98
EGGS (LOCAL WHITE)	$/EAC	25.00	27.00	38.73	38.15	32.22
PORK	$/KGS	1,239.33	1,243.58	1,255.16	1,193.50	1,232.89
NUTS						
COCONUT (DRY)	$/EAC	52.50	50.49	55.83	55.10	53.48
COCONUT (WATER)	$/EAC	0.00	160.00	128.75	0.00	144.38
SEASONING						
CELERY	$/KGS	1,236.40	757.06	1,062.47	1,047.54	1,025.87
ESCHALLOT	$/KGS	387.20	464.32	509.14	410.21	442.72
GINGER	$/KGS	1,330.78	1,344.36	1,650.00	1,253.33	1,394.62
PEPPER (HOT)	$/KGS	703.27	326.00	309.50	560.39	474.79
PEPPER (SWEET)	$/KGS	802.78	534.60	1,021.43	1,048.67	851.87
PEPPER (WIRI WIRI) CHERRY	$/KGS	860.20	526.86	637.60	1,124.77	787.36
VEGETABLES						
BORA	$/KGS	764.54	665.98	919.78	1,603.54	988.46
BOULANGER(LGE)	$/KGS	521.66	350.53	369.03	239.01	370.06
BOULANGER(MED)	$/KGS	286.00	203.34	251.89	264.88	251.53
CABBAGE	$/KGS	554.40	585.33	729.36	462.00	582.77
CALALOO	$/KGS	245.41	295.42	274.30	262.05	269.29
CORILLA	$/KGS	287.28	269.00	338.67	383.26	319.55
CUCUMBER	$/KGS	115.19	147.97	187.88	142.16	148.30
OCHRO	$/KGS	236.50	248.50	238.33	222.32	236.41
PAK CHOI	$/KGS	305.65	306.90	376.46	373.03	340.51
PUMPKIN	$/KGS	154.58	111.94	133.40	158.28	139.55
SAEME	$/KGS	0.00	660.00	697.40	550.00	635.80
SQUASH (MED)	$/KGS	71.87	108.17	114.63	121.51	104.04
TOMATO	$/KGS	540.47	401.00	722.03	533.70	549.30

Table II: Regional and Extra-Regional Exports via Timehri During 2013 as compared with 2010, 2011 and 2012.

COMMODITY	EXPORT VOLUME (TONNES)	EXPORT VOLUME (TONNES)	EXPORT VOLUME (TONNES)	EXPORT VALUE $G	$US	% OF TOT. VOLUME
REGIONAL MARKETS	**2011**	**2012**	**2013**	**2013**	**2013**	**2013**
Cucumber	9.43	2.07	1.59	238,500	1,170	0.43
Eddo	3.81	7.99	11.58	3,183,628	15,634	1.67
Limes	17.24	9.78	10.83	4,955,410	24,394	2.05
Minica #4	0.00	0.05	0.21	79,800	391	0.01
Papaw	13.88	7.17	1.85	1,038,850	5,098	1.50
Passion fruit	1.03	0.00	0.06	21,798	107	0.00
Pepper (Sauce)	0.14	0.00	0.04	14,400	71	0.00
Pineapple	22.42	12.29	7.16	2,850,890	14,005	2.57
Pumpkin	3.00	8.25	24.45	4,400,804	21,638	1.73
Sauces	0.00	0.00	0.21	54,180	266	0.00
Tangerine	0.00	0.00	0.16	47,700	234	0.00
Tomato	0.89	0.03	0.49	150,880	740	0.01
Watermelon	60.94	43.26	94.77	15,871,538	77,968	9.05
Sub-Total Regional	**173.88**	**96.77**	**153.39**	**32,908,378**	**161,715**	**20**

Table II: Regional and Extra-Regional Exports via Timehri During 2013 as compared with 2010, 2011, and 2012. (Cont'd)

COMMODITY	EXPORT VOLUME (TONNES)	EXPORT VOLUME (TONNES)	EXPORT VOLUME (TONNES)	EXPORT VALUE $G	$US	% OF TOT. VOLUME
EXTRA REGIONAL MARKETS	**2011**	**2012**	**2013**	**2013**	**2013**	**2013**
Achar	20.95	0.72	1.38	1,336,000	6,551	0.15
Avocado	0.00	1.27	0.03	12,500	61	0.26
Awara	0.65	0.18	2.27	1,242,958	6,123	0.04
Bora	16.86	16.23	20.12	10,462,818	51,349	3.40
Boulanger	16.02	11.09	14.63	6,846,698	33,611	2.32
Breadfruit	0.96	0.07	0.40	120,300	590	0.01
Breadnut (frozen)	16.81	17.18	28.40	19,506,321	28,307	3.60
Calaloo	0.09	0.01	0.21	53,566	264	0.00
Cassava Casareep	1.59	1.95	2.74	3,019,300	14,801	0.41
Cassava bread	0.00	0.00	0.03	36,000	176	0.00
Coffee	0.00	0.00	0.00	900	4	0.00
Celery	0.39	0.18	0.12	65,220	321	0.04
Cerassie Tea	1.63	4.07	4.13	4,003,150	19,665	0.85
Coconut (dry)	0.31	0.34	0.02	1,320	6	0.07
Coconut Choka	3.13	2.78	5.06	4,458,680	21,887	0.58
Corilla	0.17	0.02	1.16	355,039	1,745	0.00
Dasheen	0.00	0.00	1.35	81,000	397	0.00
Eddo	44.12	42.32	27.80	8,031,888	39,450	8.86
Eshallot	0.49	0.04	0.02	5,800	29	0.01
Genip	3.09	3.60	5.91	3,070,218	15,050	0.75
Kowa	0.04	0.00	0.51	317,509	1,563	0.00
Herbs	0.00	0.01	0.10	66,500	327	0.00
Mamey apple	1.26	0.08	1.28	538,864	2,648	0.02
Mango	169.70	182.28	163.04	40,988,094	201,187	38.15
Ochro	1.63	0.84	2.89	713,440	3,507	0.18
Pepper (hot)	7.00	2.04	7.71	3,880,670	19,059	0.43
Pepper (sauce)	3.85	0.00	5.27	3,667,244	17,978	0.00
Pepper (wiri wiri)	42.43	41.28	42.40	32,588,938	160,178	8.64
Pineapple	3.85	0.48	2.64	1,103,618	5,414	0.10
Plant Parts	2.02	1.05	1.44	466,788	2,293	0.22
Pumpkin	51.24	27.85	57.39	10,629,727	52,199	5.83
Plum	0.00	0.00	0.20	29,700	146	0.00
Saeme	6.33	7.41	10.06	6,703,676	32,943	1.55
Sapodilla	3.02	0.69	1.11	444,000	2,176	0.14
Seasonings	12.16	0.11	0.05	42,400	208	0.02
Squash	7.98	3.76	7.00	1,782,588	8,753	0.79
Starapple	0.77	0.00	0.02	15,000	74	0.00
Sweet basil	3.60	2.85	3.10	669,783	3,287	0.60
Thyme (dried)	6.29	5.96	5.16	1,111,355	5,454	1.25
Whitey	0.37	0.00	0.26	66,700	328	0.00
Sub-Total Extra Regional	**459.24**	**381.04**	**427.44**	**168,536,271**	**760,108**	**80**
TOTAL EXPORTS VIA AIR	**633.12**	**477.81**	**580.83**	**201,444,649**	**921,823**	**100**
Note:Rate used for $US1.00=G$204.00						

Table III: Regional and Extra-Regional Exports via Seaports During 2013 as compared with 2010, 2011 and 2012.

TABLE III	REGIONAL AND EXTRA REGIONAL EXPORT VIA SEAPORTS DURING 2013 AS COMPARED WITH 2010,2011 AND 2012						
COMMODITY	VOLUME (TONNES)	VOLUME (TONNES)	VOLUME (TONNES)	VOLUME (TONNES)	VALUE $G	VALUE $US	% OF TOT. VOLUME
REGIONAL	**2010**	**2011**	**2012**	**2013**	**2013**	**2013**	**2013**
Achar	0.00	0.01	0.00	0.18	199,100	976	0.00
Cassava	0.74	2.17	0.00	0.16	20,988	103	0.00
Cassava Cassreep	0.10	0.05	0.10	0.30	300,000	1,471	0.00
Coconut (Dry)	341.65	790.41	191.62	638.37	38,302,200	187,756	5.27
Coconut Oil (crude)	360.44	357.36	334.08	288.92	79,502,572	390,099	2.38
Coconut Water	230.58	432.27	132.17	93.79	32,056,500	104,272	0.77
Copra	901.00	711.66	971.08	754.51	122,319,813	654,585	6.23
Copra Meal.	82.21	6.81	0.00	61.27	19,939,770	97,744	0.51
Eddo	61.35	52.45	6.00	50.07	19,217,886	94,336	0.41
Ginger	4.39	8.07	8.29	16.54	14,113,555	69,510	0.14
Guava Cheese		0.00	0.00	0.14	144,000	706	0.00
Jams & Jellies	0.60	0.51	0.23	2.14	1,974,235	9,718	0.02
Lime	77.57	68.01	11.14	18.04	9,742,472	47,973	0.15
Peanut Butter	0.06	0.00	0.00	0.12	128,043	631	0.00
Pepper Sauce	2.14	0.00	0.91	2.71	1,612,720	7,915	0.02
Pineapple	41.87	68.71	36.77	60.99	22,626,180	111,101	0.50
Plantain	152.41	129.08	0.00	1.50	390,000	1,912	0.01
Pumpkin	527.32	349.57	103.03	64.52	11,104,643	54,581	0.53
Sauces	1.06	1.14	1.42	11.75	7,309,341	35,850	0.10
Sweet Potatoes	0.34	4.11	0.00	0.40	120,000	588	0.00
Watermelon	476.41	227.58	40.30	21.44	3,638,652	17,875	0.18
Yam	3.50	4.00	0.72	4.90	1,995,000	9,828	0.04
Sub-Total Regional	**3,328.25**	**3,266.49**	**1,838.70**	**2,092.75**	**386,757,670**	**1,899,530**	**17**
COMMODITY	VOLUME (TONNES)	VOLUME (TONNES)	VOLUME (TONNES)	VOLUME (TONNES)	VALUE $G	VALUE $US	% OF TOT. VOLUME
EXTRA REGIONAL	**2010**	**2011**	**2012**	**2013**	**2013**	**2013**	**2013**
Achar	0.00	0.02	1.45	2.38	2,374,200	11,668	0.02
Coconuts (Dried)	5106.32	7,094.77	8,437.30	9,574.97	574,498,320	2,816,168	79.00
Coconut Oil	0.00	0.00	0.00	0.02	15,750	78	0.00
Heart of Palm	489.42	393.28	319.99	386.29	211,813,852	1,040,522	3.19
Jams	3.14	1.12	10.70	3.97	2,347,593	11,508	0.03
Pepper Sauce	4.63	1.12	2.73	12.67	5,180,055	25,491	0.10
Pineapple Chunks	13.79	22.94	6.94	4.15	2,129,400	10,438	0.03
Preserved Fruits	0.35	0.24	0.00	0.55	354,250	1,737	0.00
Sauces	2.76	0.32	33.26	42.12	29,536,229	145,013	0.35
Sub-total Extra Regional	**5,669.83**	**7,722.03**	**8,869.70**	**10,027.10**	**828,249,649**	**4,062,622**	**83**
TOTAL EXPORTS VIA SE	**8,998.08**	**10,988.51**	**10,708.40**	**12,119.85**	**1,215,007,319**	**5,962,152**	**100**

Note :Rate used US$1.00=G$204.00

Table IV: Total Exports of Non-Traditional Agricultural Produce 2013 as compared with 2010, 2011 and 2012.

COMMODITY	EXPORT VOLUME (Tonnes) 2010	EXPORT VOLUME (Tonnes) 2011	EXPORT VOLUME (Tonnes) 2012	EXPORT VOLUME (Tonnes) 2013	EXPORT VALUE $G 2013	EXPORT VALUE $US 2013	% OF TOT. VOLUME 2013
Achar	0.74	20.98	2.17	3.74	3,909,300	19,195	0.03
Avocado	0.90	0.00	1.27	0.03	12,500	61	0.00
Awara	2.64	0.65	0.18	2.27	1,242,958	6,123	0.02
Bora	17.10	17.08	16.23	20.12	10,462,818	51,349	0.16
Boulanger	16.15	21.53	11.11	14.45	6,846,698	33,610	0.11
Breadfruit	0.66	0.96	0.07	0.40	120,300	590	0.00
Breadnut (Katahar)	10.28	8.53	11.92	21.84	13,731,761	67,386	0.17
Breadnut (frozen)	8.83	10.08	5.26	6.56	5774560	28,307	0.05
Calaloo (poi)	0.44	0.09	0.01	0.21	53,566	264	0.00
Carassie Tea	0.98	2.00	4.07	4.13	4,003,150	19,665	0.03
Cassava Cassareep	3.21	19.00	2.30	3.04	3,319,300	16,272	0.02
Cassava	2.00	3.75	1.27	0.16	20,988	103	0.00
Cassava bread	0.50	0.00	0.00	0.03	36,000	176	0.00
Celery	0.44	0.39	0.18	0.12	65,220	321	0.00
Coconut (dry)	5,448.57	7,882.99	8,630.27	10,213.36	612,801,840	3,003,930	80.42
Coconut (Water)	231.00	461.02	132.17	93.79	21,206,100	104,272	0.74
Coconut Choka	3.57	5.63	2.78	5.06	4,458,680	21,887	0.04
Coffee beans	0.00	0.00	0.00	0.00	900	4	0.00
Copra	901.00	733.66	971.08	754.51	133,170,213	654,585	5.94
Copra Meal	82.21	6.81	0.00	61.27	19,939,770	97,744	0.48
Corilla	0.72	0.17	0.02	1.16	355,039	1,745	0.01
Refined (Coconut Oil)	0.00	0.00	0.04	0.02	15,750	78	0.00
Crude(coconut oil)	360.67	357.36	334.08	288.92	79,502,572	390,099	2.27
Cucumber	6.64	10.40	2.07	1.59	238,500	1,170	0.01
Dasheen	0.00	0.00	0.00	1.35	81,000	397	0.01
Eddo	95.00	157.07	60.57	89.46	30,433,402	149,419	0.70
Eschallot	0.16	0.49	0.04	0.02	5,800	29	0.00
Genip	4.03	3.09	3.50	5.91	3,070,218	15,050	0.05
Ginger	4.57	8.17	8.29	16.54	14,113,555	69,510	0.13
Guava Jam	0.00	0.00	0.02	0.14	144,000	706	0.00
Heart of Palm	489.00	393.28	319.99	386.29	211,813,852	1,040,522	3.04
Herbs & Tea	1.00	0.00	0.01	0.10	66,500	327	0.00
Jams & Jellies	3.74	1.63	10.93	6.11	4,177,828	20,520	0.05
Kowa(Jack-fruit)	0.00	0.04	0.00	0.51	317,509	1,563	0.00

Table IV: Total Exports of Non-Traditional Agricultural Produce 2013 as compared with 2010, 2011 and 2012. (Cont'd)

Lime	77.95	85.26	20.92	28.87	14,697,882	72,367	0.23
Mamey apple	0.23	1.26	0.08	1.28	538,864	2,648	0.01
Mango	328.00	169.83	182.28	163.04	40,988,094	201,187	1.28
Minica # 4	0.20	0.50	0.07	0.21	79,800	391	0.00
Ochro	1.22	1.63	0.84	2.89	713,440	3,507	0.02
Papaw	14.00	14.77	7.93	1.85	1,038,850	5,098	0.01
Passion fruit	5.79	1.09	0.00	0.06	21,798	107	0.00
Peanut Butter	0.31	0.00	0.00	0.12	128,043	631	0.00
Pepper (hot)	6.00	12.59	2.04	7.71	3,880,670	19,059	0.06
Pepper (wiri wiri)	55.58	38.19	41.30	42.40	32,588,938	160,178	0.33
Pepper Sauce	7.00	5.11	3.64	20.93	10,474,419	59,045	0.16
Pineapple	60.00	106.09	52.03	70.79	26,580,688	130,520	0.56
Pineapple Chunks	14.00	24.50	6.94	3.90	2,129,400	10,438	0.03
Plant parts	1.35	2.02	1.05	1.44	466,788	2,293	0.01
Plantain	155.00	158.56	0.20	1.50	390,000	1,912	0.01
Preserved fruits & Nuts	0.67	0.24	0.00	0.55	354,250	1,737	0.00
Pumpkin	546.00	451.72	189.40	146.36	26,135,174	128,417	1.15
Saeme	9.74	6.33	7.41	10.06	6,703,676	32,943	0.08
Sapodilla	0.76	3.02	0.69	1.11	444,000	2,176	0.01
Sauces	6.09	1.67	34.67	53.87	36,899,750	173,540	0.42
Seasonings	5.62	20.37	0.11	0.05	42,400	208	0.00
Plum	0.00	0.00	0.00	0.20	29,700	146	0.00
Squash	7.00	7.98	3.77	7.00	1,782,588	8,753	0.06
Starapple	0.18	0.77	0.00	0.02	15,000	74	0.00
Sweet basil	1.08	3.60	2.85	3.10	669,783	3,287	0.02
Sweet potato	4.51	4.48	0.00	0.40	120,000	588	0.00
Tangerine	5.36	0.06	0.00	0.16	47,700	234	0.00
Thyme (fresh)	4.16	6.29	6.00	5.16	1,111,355	5,454	0.04
Tomato	1.58	0.97	0.03	0.49	150,880	740	0.00
Watermelon	479.00	288.52	83.56	116.21	19,510,190	95,843	0.92
Whitey	0.20	0.37	0.00	0.26	66,700	328	0.00
Yam	4.00	4.00	0.72	4.90	1,995,000	9,828	0.04
TOTAL	**9,561.45**	**11,620.72**	**11,186.24**	**12,700.09**	**1,416,307,967**	**6,950,655**	**100.00**
Note:Rate used for US$1.00=G$204.00							

Table V: Total Exports of Non-Traditional Agricultural Produce Fresh & Processed for 2013 as compared with 2010, 2011 and 2012.

COMMODITY	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VALUE $G	EXPORT VALUE $US	% OF TOT. VOLUME
FRESH	**2010**	**2011**	**2012**	**2013**	**2013**	**2013**	**2013**
Avocado	0.90	0.00	1.27	0.03	12,500	61	0.01
Awara	2.64	0.65	0.18	2.27	1,242,958	6,123	0.00
Bora	17.10	17.08	16.23	20.12	10,462,818	51,349	0.15
Boulanger	16.15	21.53	11.11	14.45	6,846,698	33,610	0.10
Breadfruit	0.66	0.96	0.07	0.40	120,300	590	0.00
Breadnut (katahar)	10.28	11.06	11.92	21.84	13,731,761	67,386	0.11
Breadnut (frozen)	8.83	7.55	5.26	6.56	5,774,560	28,307	0.05
Calaloo (poi)	0.44	0.09	0.01	0.21	53,566	264	0.00
Cassava	2.28	3.75	1.27	0.16	20,988	103	0.01
Celery	0.44	0.39	0.18	0.12	67,320	321	0.00
Coconut (dry)	5,448.57	7,882.99	8,630.27	10,213.36	612,801,840	3,003,930	77.15
Corilla	0.72	0.17	0.02	1.16	352,939	1,745	0.00
Cucumber	6.64	10.40	2.07	1.59	238,500	1,170	0.02
Dasheen	0.00	0.00	0.00	1.35	81,000	397	0.00
Eddo	95.21	157.07	60.57	89.46	30,433,402	149,419	0.54
Eschallot	0.16	0.49	0.04	0.02	5,800	29	0.00
Genip	4.03	3.09	3.50	5.91	3,070,218	15,050	0.03
Ginger (fresh)	4.57	8.17	8.29	16.54	14,113,555	69,510	0.07
Kowa (Jack-fruit)	0.00	0.04	0.00	0.51	317,509	1,563	0.00
Lime	77.95	85.26	20.92	28.87	14,697,882	72,367	0.19
Mamey apple	0.23	1.26	0.08	1.28	538,864	2,648	0.00
Mango	328.40	169.83	182.28	163.04	40,988,094	201,187	1.63
Minica # 4	0.20	0.50	0.07	0.21	79,800	391	0.00
Ochro	1.22	1.63	0.84	2.89	713,440	3,507	0.01
Papaw	14.26	14.77	7.93	1.85	1,038,850	5,098	0.07
Passion fruit	5.79	1.09	0.00	0.06	21,798	107	0.00
Pepper (hot)	6.40	12.59	2.04	7.71	3,880,670	19,059	0.02
Pepper (wiri wiri)	55.58	42.82	41.30	42.40	32,588,938	160,178	0.37

Table V: Total Exports of Non-Traditional Agricultural Produce Fresh & Processed for 2013 as compared with 20010, 2011 and 2012. (Cont'd)

COMMODITY	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VALUE $G	$US	% OF TOT. VOLUME
FRESH							
Plantain	155.28	158.56	0.20	1.50	390,000	1,912	0.00
Plant Parts	1.35	2.02	1.05	1.44	466,788	2,293	0.01
Pineapple	60.31	114.17	52.03	70.79	26,580,688	130,520	0.47
Plum	0.00	0.00	0.00	0.20	29,700	146	0.00
Pumpkin	546.41	451.72	189.40	146.36	26,135,174	128,417	1.69
Sapodilla	0.76	3.02	0.69	1.11	444,000	2,176	0.01
Saeme	9.74	6.33	7.41	10.06	6,703,677	32,943	0.07
Squash	7.19	7.98	3.77	7.00	1,782,588	8,753	0.03
Starapple	0.18	0.77	0.00	0.02	15,000	74	0.00
Sweet basil	1.08	3.60	2.85	3.10	669,783	3,287	0.03
Sweet potato	4.45	4.47	0.00	0.40	120,000	588	0.00
Tangerine	5.36	0.06	0.00	0.16	47,700	234	0.00
Tomato	1.58	0.97	0.03	0.49	150,880	740	0.00
Thyme	4.16	6.29	6.00	5.16	1,111,355	5,454	0.05
Watermelon	479.45	288.52	83.56	116.21	19,510,190	95,843	0.75
Whitey	0.20	0.37	0.00	0.26	66,700	328	0.00
Yam	4.35	4.00	0.72	4.90	1,995,000	9,828	0.01
Sub-total (fresh)	**7,420.69**	**9,550.47**	**9,360.25**	**11,013.53**	**880,515,791**	**4,319,005**	**83.67**
COMMODITY	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VOLUME (Tonnes)	EXPORT VALUE $G	$US	% OF TOT. VOLUME
PROCESSED	**2010**	**2011**	**2012**	**2013**	**2013**	**2013**	**2013**
Achar	0.74	20.98	2.17	3.74	3,909,300	19,195	0.01
Cassava bread	0.50	0.00	0.00	0.03	36,000	176	0.01
Cassava Casareep	3.21	19.00	2.30	3.04	3,319,300	16,272	0.01
Carassie Tea	0.98	1.63	4.07	4.13	4,003,150	19,665	0.01
Coconut Oil	0.00	0.00	0.04	0.02	15,750	78	0.00
Coconut Oil (crude)	360.67	357.36	334.08	288.92	79,502,572	390,099	2.99
Coconut Choka	3.57	5.63	2.78	5.06	4,458,680	21,887	0.02
Coconut Water	231.12	461.02	132.17	93.79	21,206,100	104,272	1.18
Copra	901.00	733.66	971.08	754.51	133,170,213	654,585	8.68
Coffee	0.00	0.00	0.00	0.00	900	4	0.00
Copra Meal	82.21	6.81	0.00	61.27	19,939,770	97,744	0.00
Guava / jams & jellies	3.74	1.63	10.93	6.11	4,177,828	20,520	0.10
Gauva Cheese	0.00	0.05	0.02	0.14	144,000	706	0.00
Heart of Palm	489.42	393.28	319.99	386.29	211,813,852	1,040,522	2.86
Herbs & Tea	1.45	0.00	0.01	0.10	66,500	327	0.00
Peanut Butter	0.31	0.00	0.00	0.12	128,043	631	0.00
Pepper Sauce	7.48	5.11	4.27	20.93	10,474,419	59,045	0.04
Pineapple Chunks	13.79	16.42	6.94	3.90	2,129,400	10,438	0.06
Preserved Fruits	0.67	0.24	0.00	0.55	354,250	1,737	0.00
Sauces	6.09	1.67	34.05	53.87	36,899,750	173,540	0.30
Seasonings	0.00	19.95	0.11	0.05	42,400	208	0.00
Sub-total (processed)	**2,141**	**2,070**	**1,826**	**1,687**	**535,792,177**	**2,631,650**	**16.31**
TOTAL	**9,561**	**11,620**	**11,186**	**12,700**	**1,416,307,968**	**6,950,655**	**100**

Table VI: Total Volume of Produce Exported by Country during 2005 -2013 (Tonnes)

COUNTRY	2005	2006	2007	2008	2009	2010	2011	2012	2013	% CONTRIBTION 2013
REGIONAL MARKETS										
Antigua	53.57	159.46	133.31	71.22	146.91	60.02	49.30	26.51	51	0.40
Barbados	1,046.36	740.27	976.78	941.42	1,075.39	1,399.15	1,073.35	358.04	404	3.18
Dominica	200.00	200.00	21.00	889.21	339.96	517.78	656.85	250.00	501	3.94
Jamaica	0.00	0.00	0.45	0.00	1.36	0.00	0.80	0.00	0.00	0.00
St .Vincent & the Grenadines	0.14	0.00	0.00	0.06	10.28	0.00	0.00	0.00	0.00	0.00
St Lucia	147.53	307.47	328.62	212.34	176.24	0.00	0.00	0.00	0.00	0.00
Grenada	0.00	0.00	17.01	17.00	23.00	1.60	1.43	0.00	0.00	0.00
St.Kitts & Nevis	0.18	0.12	0.00	0.31	1.81	0.31	0.00	0.00	0.00	0.00
Suriname	1.80	3.48	21.35	4.71	58.14	17.16	80.00	48.10	116	0.92
Trinidad	1,189.12	1,667.21	3,186.26	2,726.14	4,176.31	1,351.97	1,578.22	1,252.88	1,173	9.24
Others*	0.45	10.06	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Sub-total Regional	**2,639.14**	**3,088.07**	**4,684.77**	**4,862.41**	**6,009.41**	**3,347.99**	**3,439.95**	**1,935.53**	**2,246**	**17.68**
EXTRA-REGIONAL MARKETS										
Belgium	0.00	0.00	0.00	0.00	46.15	0.00	0.00	0.00	0.00	0.00
Canada	397.15	382.89	460.24	1,012.83	604.28	660.35	505.29	536.63	857.26	4.35
Cyprus	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Finland	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
France	1,271.75	1,242.23	1,760.38	847.66	451.89	457.54	409.77	283.44	390.19	3.53
Aruba	0.00	0.00	0.00	0.00	0.00	19.00	0.00	0.00	0.00	0.00
Greece	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Europe	0.00	0.00	0.00	0.00	0.00	19.20	0.00	0.00	0.00	0.00
Holland	0.00	0.00	23.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Italy	81.42	35.51	15.23	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Lebanon	17.99	47.13	61.42	79.17	46.15	0.00	6.45	43.49	0.00	0.06
Turks & Caicos Island	0.00	0.00	0.00	0.00	0.00	0.48	2.43	0.00	0.34	0.02
Netherlands	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5.09	0.00	0.00
St. Marteen	21.92	20.95	19.21	29.51	22.97	5.31	11.39	7.17	7.81	0.10
Switzerland	9.81	73.77	100.29	49.26	8.55	0.00	0.00	0.00	0.00	0.00
U.K	7.66	10.25	7.72	11.53	4.36	15.68	17.14	11.22	4.41	0.15
U.S.A	271.89	272.53	240.32	220.40	114.53	80.23	159.73	355.48	528.15	1.37
Martinique	0.00	39.50	0.00	0.00	0.00	0.14	0.00	0.00	0.00	0.00
Germany	0.00	0.00	0.13	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Mozambique	0.00	0.00	0.00	0.00	0.00	0.00	3.88	0.00	0.00	0.03
Syria	0.00	0.00	0.00	9.34	18.05	45.86	0.00	0.00	0.00	0.00
San Marina	0.00	6.19	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Others*	0.57	0.00	0.00	1.17	1.87	0.00	0.00	0.00	0.00	0.00
Dominica Republic	0.00	0.00	21.00	0.00	2,105.96	4,909.02	7,063.30	8,008.19	8,666.40	60.79
Poland	0.00	0.00	0.00	0.00	11.13	0.00	0.00	0.00	0.00	0.00
Sub-total Extra-Regional	**2,080.15**	**2,130.95**	**2,709.08**	**2,260.87**	**3,435.87**	**6,212.81**	**8,179.38**	**9,250.72**	**10,454.55**	**73.00**
TOTAL	**4,719**	**5,219**	**7,394**	**7,123**	**9,445**	**9,561**	**11,619**	**11,186**	**12,700**	**100**

Others* at the **Extra Regional Level represents** exports to countries such as Anguilla,Armenia,British Virgin Islands, China, Martinique, Liberia, Germany and Burundi

Others* at the **Regional Level** represents exports to countries such as Grenada and Monsterrat

Table VII: Guyana Marketing Corporation: Agro-Processing Facilities Volume of Products Processed Jan-Dec 2013 (KGs)

	Commodities	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Total (Kg)	% Contribution
1	BORA								45		25		9	**79**	**0%**
2	BOULANGER								55		49		45	**149**	**0%**
3	CELERY								4		5		7	**16**	**0%**
4	COCONUT			181			6,591						27,330	**34,102**	**10%**
5	COCONUT CHOKA				20									**20**	**0%**
6	CORILLA								18		23		23	**64**	**0%**
7	EDDO	318	2102	1538	3,389	2986	17,656	2,236	3,839	3,169	2,743	3,318	1,603	**44,897**	**13%**
8	ESCHALLOT												2	**2**	**0%**
9	KATAHAR				57									**57**	**0%**
10	LIME	14,372	2882	3,000	2,067	2883	568	336	708	756	869	18	409	**28,868**	**8%**
11	OCHRO								43		39		36	**118**	**0%**
12	PAPAW					280	250	155		181	338	399	250	**1,853**	**1%**
13	PASSION FRUIT						63							**63**	**0%**
14	PINEAPPLE	245	911	1,080	573	364	605	120	1194	708	1,030	1,067	367	**8,264**	**2%**
15	PLANTAIN						1,500							**1,500**	**0%**
16	PLANT PARTS				9	9	23	25	16	14	30		7	**133**	**0%**
17	POI										9		23	**32**	**0%**
18	PUMPKIN		12637	26,105	20001	7130	9,711	9,636	36	5553	46	2,722	727	**94,304**	**27%**
19	SQUASH								40		40		38	**118**	**0%**
20	SWEET BASIL				41	11	25	33	44	46	23		32	**255**	**0%**
21	TANGERINE												159	**159**	**0%**
22	THYME								3		1		2	**6**	**0%**
23	TOMATO											287	205	**492**	**0%**
24	WATERMELON	1,900	22066	10,961	8,272	4,818	3,182			5,440	23,956	26,194	9,318	**116,107**	**34%**
25	WIRI WIRI PEPPER				3235	1380	1918	877	782	991	878	514	831	**11,406**	**3%**
	Total (Kg)	**16,835**	**40,598**	**42,865**	**37,664**	**19,861**	**42,092**	**13,418**	**6,827**	**16,858**	**30,104**	**34,519**	**41,423**	**343,064**	**100%**
	No.of Sea Shipments	1	2	1	3	1	2	1	1	4	2	2	1	**21**	
	No.of Air shipments	1	8	4	11	9	9	7	10	7	10	11	9	**96**	
	Total	**2**	**10**	**5**	**14**	**10**	**11**	**8**	**11**	**11**	**12**	**13**	**10**	**117**	
	2007	**84,205**	**89,956**	**128,440**	**52,960**	**85,163**	**93,955**	**60,242**	**57,513**	**83,652**	**76,741**	**227,916**	**123,069**	**1,163,812**	
	2008	**64,998**	**68,116**	**113,510**	**65,469**	**82,480**	**114,532**	**91,808**	**97,090**	**115,217**	**108,629**	**152,589**	**63,783**	**1,138,221**	
	2009	**139,061**	**46,003**	**70,586**	**99,400**	**128,450**	**167,710**	**123,120**	**220,755**	**290,950**	**437,034**	**188,545**	**118,916**	**2,030,530**	
	2010	**126,322**	**115,456**	**204,753**	**177,196**	**138,627**	**115,357**	**90,333**	**107,750**	**35,167**	**71,015**	**80,374**	**183,862**	**1,446,212**	
	2011	**142,640**	**164,276**	**151,784**	**33,488**	**52,701**	**46,741**	**55,942**	**82,535**	**76,950**	**90,607**	**66,124**	**63,455**	**1,027,243**	
	2012	**35,219**	**83,267**	**58,423**	**34,838**	**28,116**	**27,025**	**13,219**	**1,378**	**5,019**	**8,533**	**11,117**	**7,665**	**313,819**	
	2013	**16,835**	**40,598**	**42,865**	**37,664**	**19,861**	**42,092**	**13,418**	**6,827**	**16,858**	**30,104**	**34,519**	**41,423**	**343,064**	

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